

## DAFTAR PUSTAKA

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## UNIVERSITAS PGRI ADI BUANA SURABAYA FAKULTAS EKONOMI

Kampus : Jl. Dukuh Menanggal XII/4 , Telp- Fax. 031-8281183 Surabaya 60234  
Website : <http://www.fe.unipastry.ac.id>

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Nomor : 190604/01/FE/VI/2019

Lampiran : -

Perihal : Ijin Penelitian dan Pengambilan Data

Kepada Yth:

Bapak/Ibu Pimpinan

PT. Sura Indah Wood Industries

Ds. Tanjungan Driyorejo

Sesuai kurikulum Fakultas Ekonomi Universitas PGRI Adi Buana Surabaya, maka mahasiswa wajib menulis Skripsi/Tugas Akhir dalam bentuk Laporan Penelitian dan Artikel Ilmiah. Berkaitan dengan hal tersebut mohon perkenan Bapak/Ibu untuk memberikan ijin penelitian kepada mahasiswa kami yang tersebut dibawah ini :

Nama : Nabilla Amalia Mayasari

NIM : 151500072

Prodi : Manajemen

Judul Skripsi : Pengaruh *Adversity Quotient, Self Esteem* dan *Self Efficacy* Terhadap Motivasi kerja pada PT. Sura Indah Wood Industries

Demikian atas perkenan serta kebijaksanaan Bapak/Ibu kami sampaikan terima kasih.

Surabaya, 27 Juli 2019

D e k a n

Dra. Siti Istikhoroh, M.Si

NIP. 19671019.199203.2001



**PT. SURA INDAH WOOD INDUSTRIES**

**Head Office & Factory : Ds. Tanjungan, Driyorejo, Gresik 61177, Jawa Timur  
Mailing : Jl. Jemur Andayani 27, Surabaya 60237, Jawa Timur  
Telp. & Fax. (031) 8410752**

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PHONE : (031) 7507208, 7507249, 7507250, 7507388

FAX. : (031) 7507184

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Nomer : 48/SW/HR & GA/VI/2019

**SURAT KETERANGAN PENELITIAN**

Surat ini ditulis pada :

Nama : Supardi

Jabatan : HR & GA PT. Sura Indah Wood Industries

Alamat : Ds Tanjungan Kec. Driyorejo Kab. Gresik

Dengan ini menerangkan bahwa :

Nama : Nabilla Amalia Mayasari

NIM : 151500072

Fakultas : Ekonomi/Manajemen

Universitas : Universitas PGRI Adi Buana Surabaya

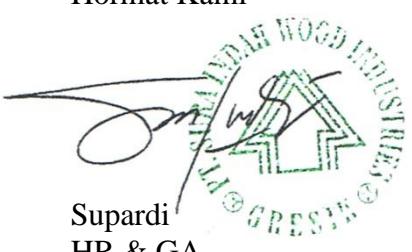
Telah selesai melakukan penelitian untuk memperoleh data dalam rangka penyusunan skripsi yang berjudul **“PENGARUH ADVERSITY QUOTIENT, SELF ESTEEM DAN SELF EFFICACY TERHADAP MOTIVASI KERJA KARYAWAN PADA PT SURA INDAH WOOD INDUSTRIES”** pada bulan Mei s/d Juni 2019.

Demikian surat keterangan ini dibuat dan diberikan kepada yang bersangkutan untuk dipergunakan sebagaimana mestinya.

Gresik, 24 Juni 2019

Hormat Kami

Supardi  
HR & GA



## Lampiran 3 Kuesioner

### KUESIONER PENELITIAN

Yth. Bapak/Ibu  
Karyawan PT. Sura Indah Wood Industries  
Di tempat

Dengan Hormat,

Dalam rangka menyusun tugas akhir skripsi, saya mahasiswa Universitas PGRI Adi Buana Surabaya Program Studi Manajemen. Dengan segala kerendahan hati, saya sangat menghargai tanggapan Bapak/Ibu terhadap beberapa pernyataan yang tersedia dalam kuesioner ini mengenai "**Pengaruh Adversity Quotient, Self Esteem Dan Self Efficacy Terhadap Motivasi Kerja Karyawan Pada PT. Sura Indah Wood Industries**". Pengumpulan data semata-mata hanya akan digunakan untuk maksud penyusunan skripsi dan akan dijamin kerahasiaannya.

Kesediaan yang Bapak/Ibu berikan dalam bentuk informasi yang benar dan lengkap akan sangat mendukung keberhasilan penelitian ini. Atas kesediaan Bapak/Ibu yang telah meluangkan waktunya dalam pengisian kuesioner ini saya ucapkan terimakasih.

Hormat Saya,

Nabilla Amalia Mayasari

## Kuesioner Penelitian

### *"Pengaruh Adversity Quotient, Self Esteem Dan Self Efficacy Terhadap Motivasi Kerja Karyawan Pada PT. Sura Indah Wood Industries"*

#### A. IDENTITAS RESPONDEN

No : .....  
Jenis kelamin : Laki-Laki / Perempuan  
(\*coret yang tidak sesuai)  
Umur : .....Tahun  
Lama Bekerja : .....Bulan/Tahun  
(\*coret yang tidak sesuai)

#### B. PETUNJUK PENGISIAN

- 1) Sebelum mengisi pernyataan berikut, kami memohon kesediaan Bapak/Ibu untuk membaca terlebih dahulu petunjuk pengisian ini.
- 2) Setiap pernyataan pilihan salah satu jawaban yang paling sesuai dengan keadaan Bapak/Ibu, lalu berikan tanda "Check List" (✓) pada kolom yang tersedia.
- 3) Keterangan pilihan:

SS : Sangat Setuju  
S : Setuju  
RR : Ragu-Ragu  
TS : Tidak Setuju  
STS : Sangat Tidak Setuju

- 4) Mohon setiap pernyataan dapat diisi seluruhnya.

**1. Adversity quotient ( $X_1$ )**

| No  | Pertanyaan   | SS<br>(5) | S<br>(4) | RR<br>(3) | TS<br>(2) | STS<br>(1) |
|---|--|-----------|----------|-----------|-----------|------------|
| <b>Control (kendali)</b>                          |  |           |          |           |           |            |
| 1.  | Saya mampu mengkoordinasikan pekerjaan agar tidak menyulitkan diri sendiri |           |          |           |           |            |
| 2.  | Saya merasa mudah jenuh dalam melakukan pekerjaan                          |           |          |           |           |            |
| <b>Origin-ownership (asal-usul dan pengakuan)</b> |  |           |          |           |           |            |
| 3.  | Menurut saya, saya mempunyai tanggung penuh atas pekerjaan diperusahaan    |           |          |           |           |            |
| 4.  | Saya tidak dapat diandalkan oleh perusahaan                                |           |          |           |           |            |
| <b>Reach (jangkauan)</b>                          |  |           |          |           |           |            |
| 5.  | Saya tidak membutuhkan waktu lama untuk memahami pekerjaan dibidang baru   |           |          |           |           |            |
| 6.  | Saya suka membimbing pekerjaan menumpuk                                    |           |          |           |           |            |
| <b>Endurance (daya tahan)</b>                     |  |           |          |           |           |            |
| 7.  | Saya siap menghadapi masalah Dan mengambil langkah Selanjutnya             |           |          |           |           |            |
| 8.  | Saya merasa tidak dapat menyelesaikan masalah diperusahaan                 |           |          |           |           |            |

**2. *Self esteem* (X<sub>2</sub>)**

| No                 | Pertanyaan  | SS<br>(5) | S<br>(4) | RR<br>(3) | TS<br>(2) | STS<br>(1) |
|--------------------|---|-----------|----------|-----------|-----------|------------|
| <b>Kekuatan</b>    |   |           |          |           |           |            |
| 1.                 | Saya mempunyai kemampuan untuk mengontrol diri pada situasi yang sedang saya hadapi |           |          |           |           |            |
| 2.                 | Saya tidak dapat mengontrol diri pada situasi tertentu                              |           |          |           |           |            |
| <b>Keberartian</b> |   |           |          |           |           |            |
| 3.                 | Menurut saya, diri saya dapat diterima oleh orang lain di lingkungan kerja          |           |          |           |           |            |
| 4.                 | Saya merasa tidak dapat diterima di lingkungan kerja                                |           |          |           |           |            |
| <b>Kebajikan</b>   |   |           |          |           |           |            |
| 5.                 | Menurut saya, saya dapat memecahkan masalah yang terjadi pada perusahaan            |           |          |           |           |            |
| 6.                 | Saya merasa kurang memiliki sifat profesional di lingkungan kerja                   |           |          |           |           |            |
| <b>Kemampuan</b>   |   |           |          |           |           |            |
| 7.                 | Saya dapat memberikan yakinan kepada perusahaan terhadap kemampuan saya             |           |          |           |           |            |
| 8.                 | Saya merasa tidak yakin dengan kemampuan saya                                       |           |          |           |           |            |

**3. *Self efficacy* (X<sub>3</sub>)**

| No                | Pertanyaan  | SS<br>(5) | S<br>(4) | RR<br>(3) | TS<br>(2) | STS<br>(1) |
|-------------------|---|-----------|----------|-----------|-----------|------------|
| <b>Level</b>      |   |           |          |           |           |            |
| 1.                | Saya merasa memiliki keyakinan terhadap kemampuan dalam mengambil tindakan  |           |          |           |           |            |
| 2.                | Saya merasa tidak memiliki keyakinan terhadap kemampuan untuk mengatasi ambatan dan dalam tingkat kesulitan yang dihadapi |           |          |           |           |            |
| <b>Strength</b>   |   |           |          |           |           |            |
| 3.                | Saya merasa memiliki keyakinan diri yang kuat terhadap potensi diri dalam menyelesaikan tugas                             |           |          |           |           |            |
| 4.                | Saya mudah menyerah ketika mengalami hambatan dalam menyelesaikan tugas   |           |          |           |           |            |
| <b>Generality</b> |   |           |          |           |           |            |
| 5.                | Saya merasa dapat menunjukkan keyakinan diri pada seluruh proses pekerjaan  |           |          |           |           |            |
| 6.                | Saya merasa pengalaman hidup bukan suatu langkah untuk mencapai k   |           |          |           |           |            |

**4. MotivasiKerja Karyawan (Y)**

| No                                | Pertanyaan   | SS<br>(5) | S<br>(4) | RR<br>(3) | TS<br>(2) | STS<br>(1) |
|-----------------------------------|--|-----------|----------|-----------|-----------|------------|
| <b>Hubungan kerja</b>             |  |           |          |           |           |            |
| 1.                                | Hubungan kerja antarkaryawan dengan atasan sangat erat                                 |           |          |           |           |            |
| 2.                                | Saya selalu memberikan gagasan-gagasan untuk kemajuan perusahaan                       |           |          |           |           |            |
| <b>Tanggung Jawab</b>             |  |           |          |           |           |            |
| 3.                                | Saya selalu bertanggung jawab akan tugas yang diberikan                                |           |          |           |           |            |
| 4.                                | Saya berusaha maksimal dalam bekerja sesuai kemampuan yang ada dalam diri              |           |          |           |           |            |
| <b>Gaji</b>                       |  |           |          |           |           |            |
| 5.                                | Gaji yang saya terima sesuai dengan beban tugas  |           |          |           |           |            |
| 6.                                | Saya merasa, gaji yang diberikan cukup untuk memenuhi kebutuhan ekonomi                |           |          |           |           |            |
| <b>Pengakuan atau Penghargaan</b> |  |           |          |           |           |            |
| 7.                                | Dorongan dalam diri untuk bekerja keras agar mendapat penilaian istimewa dari pemimpin |           |          |           |           |            |

|    |  |  |  |  |  |  |
|----|--|--|--|--|--|--|
| 8. | saya selalu diberikan penghargaan terhadap hasil kerja saya. |  |  |  |  |  |
|----|--|--|--|--|--|--|

**Keberhasilan**

|     |  |  |  |  |  |  |
|-----|--|--|--|--|--|--|
| 9.  | Dengan kreatifitas yang saya miliki dapat membantu saya mencapai hasil yang baik |  |  |  |  |  |
| 10. | Kesadaran diri dalam bekerja keras akan menghasilkan prestasi yang tinggi.       |  |  |  |  |  |

## BERITA ACARA BIMBINGAN SKRIPSI

1. Nama Mahasiswa : Nabilla Amalia Mayasari  
2. NIM : 151500072  
3. Program Studi : Manajemen  
4. Tanggal Pengajuan Skripsi : 25 April 2019  
5. Judul Skripsi : Pengaruh *Adversity Quotient*,  
*Self Esteem* Dan *Self Efficacy*  
Terhadap Motivasi Kerja  
Karyawan PT Sura Indah Wood  
Industries  
6. Dosen Pembimbing : Dr. Fachrudly As'ari,  
S.Psi.,M.M.,  
7. Konsultasi :

| No. | Tanggal       | Paraf Pembimbing | Uraian / Kegiatan | Keterangan |
|-----|---------------|------------------|-------------------|------------|
| 1.  | 25 April 2019 | /                | Judul Skripsi     | Acc        |
| 2.  | 3 Mei 2019    | /                | Bab I             | Revisi     |
| 3.  | 7 Mei 2019    | /                | Bab I             | Revisi     |
| 4.  | 9 Mei 2019    | /                | Bab I             | Acc        |
| 5.  | 13 Mei 2019   | /                | Bab II            | Revisi     |
| 6.  | 16 Mei 2019   | /                | Bab II            | Acc        |
| 7.  | 20 Mei 2019   | /                | Bab III           | Revisi     |
| 8.  | 22 Mei 2019   | /                | Bab III           | Acc        |
| 9.  | 24 Mei 2019   | /                | Kuesioner         | Revisi     |
| 10. | 27 Mei 2019   | /                | Kuesioner         | Revisi     |
| 11. | 30 Mei 2019   | /                | Kuesioner         | Acc        |
| 12. | 20 Juni 2019  | /                | Seminar Proposal  |            |
| 13. | 1 Juli 2019   | /                | Bab IV            | Revisi     |
| 14. | 3 Juli 2019   | /                | Bab IV & V        | Revisi     |

|     |              |  |        |        |
|-----|--------------|--|--------|--------|
| 15. | 8 Juki 2019  |  | Bab IV | Acc    |
| 16. | 11 Juli 2019 |  | Bab V  | Revisi |
| 17. | 15 Juli 2019 |  | Bab V  | Acc    |

8. Tanggal Selesai Menulis Skripsi : 19 April 2019

9. Telah diuji dengan nilai :

Surabaya, 19 April 2019

Dosen Pembimbing,

Dr. Fachrudin As'ari, S.Psi.,M.M

NPP: 1202612/DY

## DAFTAR HADIR PESERTA SEMINAR PROPOSAL

Judul : Pengaruh *Adversity Quotient, Self Esteem*  
 dan *Self Efficacy* Terhadap Motivasi kerja  
 pada PT. Sura Indah Wood Industries.

Nama Pembicara : NABILLA AMALIA MAYASARI

Hari : Kamis

Tanggal : 20 Juni 2019

Pukul : 14.00 WIB

Tempat : Lantai 4 Fakultas Ekonomi Universitas  
 PGRI Adi Buana Surabaya

| No  | Nama             | NIM         | Prodi     | Tanda Tangan |
|-----|------------------|-------------|-----------|--------------|
| 1.  | Indah Ayu Dwil.  | 15-150-0047 | Manajemen | Alia         |
| 2.  | Ista Rohmawati M | 15-150-0167 | —“—       | Djeky        |
| 3.  | RIRIN DWI S      | 15-150-0207 | —“—       | Paray        |
| 4.  | Prinanda Dony A. | 15-150-0076 | —“—       | D            |
| 5.  | Novia Risma P.   | 15-150-0090 | “         | Mai          |
| 6.  | Alif Abdalah     | 15-150-0209 | “         | Jktz         |
| 7.  | Mufti Kusuma A   | 15-150-0073 | —“—       |              |
| 8.  | Tita Rizky A     | 15-150-0074 | —“—       | Pranu        |
| 9.  | Hur Ari W        | 15-150-0110 | —“—       | Nur          |
| 10. | SAfi Asmaul F.   | 15-150-0145 | “         | Bella        |
| 11. | Lailatul U       | 15-150-0191 | —“—       | Layla        |
| 12. | Astuti Prasjiani | 15-150-0181 | —“—       | K.           |

|     |                |             |           |      |
|-----|----------------|-------------|-----------|------|
| 13. | Amalia Eva K.  |             | manajemen | Ctg. |
| 14. | Dwi Cahyaning. |             | —         | D    |
| 15. | Fingku         |             | — u —     | l042 |
| 16. | Alis           |             | —         | l042 |
| 17. | Subekti        |             | — u —     | l042 |
| 18. | Randi Fery     |             | — u —     | l042 |
| 19. | Ayu Triawening |             | — u —     | l042 |
| 20. | Abus Budiman   | 15-150-0112 | —         | Ctg. |
| 21. | Yoga dwi P.S   | 15-150-0246 | — u —     | l042 |
| 22. | Dani Alip k    | 15-150-0048 | — u —     | l042 |
| 23. | Rahadian D     | 15-150-0066 | — u —     | l042 |
| 24. |                |             |           |      |
| 25. |                |             |           |      |

Mengetahui  
Dosen Pembimbing I



Dr. Fachrudin Asy'ari, S.Psi, M.M.  
NIP/NPP : 1202612/DY

*VARIABEL ADVERSITY QUOTIENT (X<sub>1</sub>)*

| RESPONDEN | ADVERSITY QUOTIENT |        |        |        |        |        |        |        | TOTAL |
|-----------|--------------------|--------|--------|--------|--------|--------|--------|--------|-------|
|           | X1.1_1             | X1.1_2 | X1.2_1 | X1.2_2 | X1.3_1 | X1.3_2 | X1.4_1 | X1.4_2 |       |
| Resp_1    | 3                  | 3      | 4      | 4      | 4      | 4      | 4      | 4      | 30    |
| Resp_2    | 5                  | 4      | 4      | 4      | 4      | 5      | 4      | 5      | 35    |
| Resp_3    | 4                  | 2      | 1      | 5      | 1      | 4      | 5      | 4      | 26    |
| Resp_4    | 3                  | 3      | 3      | 3      | 3      | 5      | 3      | 3      | 26    |
| Resp_5    | 3                  | 3      | 3      | 3      | 3      | 3      | 3      | 3      | 24    |
| Resp_6    | 4                  | 4      | 4      | 4      | 4      | 3      | 4      | 4      | 31    |
| Resp_7    | 4                  | 4      | 3      | 5      | 3      | 4      | 5      | 4      | 32    |
| Resp_8    | 3                  | 3      | 3      | 3      | 3      | 3      | 3      | 3      | 24    |
| Resp_9    | 4                  | 4      | 3      | 4      | 3      | 4      | 4      | 4      | 30    |
| Resp_10   | 3                  | 3      | 3      | 3      | 3      | 3      | 3      | 3      | 24    |
| Resp_11   | 5                  | 3      | 3      | 3      | 3      | 5      | 3      | 5      | 30    |
| Resp_12   | 4                  | 4      | 4      | 5      | 4      | 4      | 5      | 4      | 34    |
| Resp_13   | 4                  | 4      | 4      | 4      | 4      | 4      | 4      | 4      | 32    |
| Resp_14   | 5                  | 5      | 5      | 5      | 5      | 5      | 5      | 5      | 40    |
| Resp_15   | 3                  | 3      | 3      | 3      | 3      | 4      | 3      | 3      | 25    |



|         |   |   |   |   |   |   |   |   |    |
|---------|---|---|---|---|---|---|---|---|----|
| Resp_34 | 4 | 3 | 4 | 4 | 4 | 4 | 4 | 4 | 31 |
| Resp_35 | 3 | 2 | 3 | 3 | 3 | 3 | 3 | 3 | 23 |
| Resp_36 | 4 | 4 | 4 | 5 | 4 | 4 | 5 | 4 | 34 |
| Resp_37 | 5 | 4 | 5 | 4 | 5 | 4 | 4 | 5 | 36 |
| Resp_38 | 4 | 3 | 3 | 5 | 3 | 5 | 5 | 4 | 32 |
| Resp_39 | 2 | 2 | 4 | 5 | 2 | 5 | 5 | 2 | 27 |
| Resp_40 | 5 | 5 | 5 | 5 | 5 | 5 | 5 | 5 | 40 |
| Resp_41 | 2 | 2 | 4 | 4 | 4 | 4 | 4 | 2 | 26 |
| Resp_42 | 4 | 3 | 4 | 4 | 4 | 4 | 4 | 4 | 31 |
| Resp_43 | 4 | 3 | 2 | 5 | 2 | 5 | 5 | 2 | 28 |
| Resp_44 | 2 | 2 | 4 | 3 | 2 | 4 | 3 | 2 | 22 |
| Resp_45 | 4 | 3 | 4 | 5 | 4 | 5 | 5 | 4 | 34 |
| Resp_46 | 5 | 2 | 3 | 3 | 3 | 4 | 3 | 5 | 28 |
| Resp_47 | 3 | 3 | 3 | 3 | 3 | 3 | 3 | 3 | 24 |
| Resp_48 | 4 | 4 | 4 | 4 | 4 | 4 | 4 | 4 | 32 |
| Resp_49 | 4 | 4 | 4 | 4 | 4 | 4 | 4 | 4 | 32 |
| Resp_50 | 4 | 5 | 2 | 4 | 2 | 3 | 4 | 2 | 26 |
| Resp_51 | 4 | 4 | 4 | 3 | 5 | 3 | 3 | 4 | 30 |

|         |   |   |   |   |   |   |   |   |    |
|---------|---|---|---|---|---|---|---|---|----|
| Resp_52 | 3 | 4 | 3 | 4 | 3 | 3 | 4 | 3 | 27 |
| Resp_53 | 4 | 5 | 5 | 4 | 5 | 5 | 5 | 5 | 38 |
| Resp_54 | 2 | 2 | 2 | 2 | 2 | 5 | 2 | 2 | 19 |
| Resp_55 | 5 | 3 | 4 | 5 | 5 | 5 | 5 | 5 | 37 |
| Resp_56 | 3 | 2 | 3 | 3 | 3 | 3 | 3 | 3 | 23 |
| Resp_57 | 4 | 3 | 2 | 4 | 2 | 3 | 4 | 3 | 25 |
| Resp_58 | 5 | 4 | 4 | 3 | 4 | 5 | 3 | 5 | 33 |
| Resp_59 | 4 | 4 | 4 | 5 | 4 | 4 | 5 | 5 | 35 |
| Resp_60 | 4 | 3 | 5 | 4 | 5 | 4 | 4 | 4 | 33 |
| Resp_61 | 4 | 4 | 4 | 4 | 4 | 4 | 4 | 4 | 32 |
| Resp_62 | 4 | 4 | 4 | 4 | 4 | 4 | 4 | 4 | 32 |
| Resp_63 | 4 | 3 | 3 | 3 | 3 | 4 | 3 | 4 | 27 |
| Resp_64 | 4 | 5 | 4 | 4 | 4 | 4 | 4 | 4 | 33 |
| Resp_65 | 4 | 3 | 4 | 3 | 3 | 3 | 3 | 4 | 27 |
| Resp_66 | 4 | 3 | 4 | 5 | 3 | 3 | 5 | 3 | 30 |
| Resp_67 | 5 | 4 | 4 | 4 | 4 | 4 | 4 | 5 | 34 |
| Resp_68 | 5 | 4 | 5 | 5 | 5 | 4 | 5 | 5 | 38 |
| Resp_69 | 4 | 4 | 5 | 5 | 5 | 5 | 5 | 5 | 38 |

|         |   |   |   |   |   |   |   |   |    |
|---------|---|---|---|---|---|---|---|---|----|
| Resp_70 | 5 | 5 | 5 | 4 | 5 | 3 | 4 | 5 | 36 |
| Resp_71 | 3 | 4 | 4 | 4 | 4 | 4 | 4 | 4 | 31 |
| Resp_72 | 5 | 5 | 5 | 5 | 5 | 3 | 5 | 5 | 38 |
| Resp_73 | 4 | 4 | 4 | 5 | 4 | 4 | 5 | 4 | 34 |
| Resp_74 | 5 | 5 | 5 | 3 | 5 | 5 | 3 | 5 | 36 |
| Resp_75 | 4 | 4 | 4 | 5 | 4 | 4 | 4 | 4 | 33 |
| Resp_76 | 4 | 4 | 2 | 4 | 2 | 4 | 4 | 4 | 28 |
| Resp_77 | 4 | 5 | 5 | 5 | 5 | 5 | 5 | 5 | 39 |
| Resp_78 | 5 | 5 | 5 | 5 | 5 | 5 | 5 | 5 | 40 |
| Resp_79 | 4 | 4 | 4 | 4 | 4 | 3 | 5 | 4 | 32 |
| Resp_80 | 4 | 4 | 4 | 4 | 4 | 5 | 4 | 4 | 33 |
| Resp_81 | 5 | 4 | 5 | 4 | 5 | 4 | 4 | 5 | 36 |
| Resp_82 | 5 | 5 | 4 | 3 | 4 | 5 | 3 | 5 | 34 |
| Resp_83 | 3 | 5 | 5 | 5 | 5 | 5 | 5 | 5 | 38 |
| Resp_84 | 4 | 4 | 5 | 3 | 5 | 5 | 3 | 4 | 33 |
| Resp_85 | 4 | 4 | 4 | 5 | 4 | 4 | 5 | 4 | 34 |

#### VARIABEL SELF ESTEEM ( $X_2$ )

|         |   |   |   |   |   |   |   |   |    |
|---------|---|---|---|---|---|---|---|---|----|
| Resp_16 | 5 | 5 | 5 | 5 | 4 | 4 | 5 | 5 | 38 |
| Resp_17 | 4 | 2 | 2 | 2 | 2 | 2 | 2 | 2 | 18 |
| Resp_18 | 4 | 4 | 5 | 5 | 4 | 5 | 5 | 5 | 37 |
| Resp_19 | 3 | 3 | 4 | 3 | 3 | 4 | 3 | 3 | 26 |
| Resp_20 | 5 | 5 | 5 | 5 | 5 | 5 | 5 | 5 | 40 |
| Resp_21 | 5 | 4 | 5 | 5 | 4 | 5 | 5 | 5 | 38 |
| Resp_22 | 2 | 1 | 3 | 1 | 3 | 5 | 1 | 5 | 21 |
| Resp_23 | 4 | 3 | 5 | 5 | 4 | 3 | 3 | 3 | 30 |
| Resp_24 | 3 | 4 | 5 | 5 | 5 | 4 | 5 | 5 | 36 |
| Resp_25 | 3 | 3 | 4 | 3 | 4 | 3 | 3 | 3 | 26 |
| Resp_26 | 3 | 4 | 3 | 3 | 3 | 5 | 4 | 5 | 30 |
| Resp_27 | 4 | 4 | 3 | 5 | 4 | 5 | 4 | 5 | 34 |
| Resp_28 | 2 | 2 | 3 | 3 | 2 | 4 | 2 | 2 | 20 |
| Resp_29 | 4 | 3 | 3 | 3 | 4 | 3 | 3 | 3 | 26 |
| Resp_30 | 3 | 4 | 3 | 3 | 4 | 3 | 4 | 3 | 27 |
| Resp_31 | 2 | 4 | 5 | 5 | 2 | 4 | 2 | 3 | 27 |
| Resp_32 | 3 | 3 | 3 | 3 | 3 | 4 | 3 | 4 | 26 |
| Resp_33 | 4 | 4 | 5 | 5 | 4 | 4 | 4 | 4 | 34 |

|         |   |   |   |   |   |   |   |   |    |
|---------|---|---|---|---|---|---|---|---|----|
| Resp_34 | 5 | 4 | 4 | 4 | 4 | 4 | 4 | 4 | 33 |
| Resp_35 | 3 | 3 | 5 | 5 | 3 | 3 | 3 | 3 | 28 |
| Resp_36 | 4 | 4 | 3 | 4 | 4 | 4 | 4 | 4 | 31 |
| Resp_37 | 4 | 4 | 4 | 4 | 4 | 4 | 4 | 4 | 32 |
| Resp_38 | 5 | 5 | 5 | 5 | 4 | 5 | 5 | 5 | 39 |
| Resp_39 | 5 | 2 | 2 | 2 | 2 | 2 | 2 | 2 | 19 |
| Resp_40 | 5 | 4 | 5 | 5 | 5 | 4 | 5 | 5 | 38 |
| Resp_41 | 2 | 3 | 3 | 3 | 2 | 2 | 3 | 2 | 20 |
| Resp_42 | 4 | 4 | 4 | 4 | 4 | 4 | 4 | 4 | 32 |
| Resp_43 | 2 | 2 | 5 | 5 | 2 | 2 | 2 | 2 | 22 |
| Resp_44 | 2 | 4 | 2 | 2 | 2 | 4 | 4 | 2 | 22 |
| Resp_45 | 5 | 4 | 4 | 4 | 4 | 4 | 4 | 4 | 33 |
| Resp_46 | 5 | 5 | 5 | 5 | 4 | 5 | 5 | 5 | 39 |
| Resp_47 | 3 | 3 | 3 | 3 | 3 | 4 | 3 | 5 | 27 |
| Resp_48 | 4 | 4 | 4 | 4 | 4 | 4 | 4 | 4 | 32 |
| Resp_49 | 4 | 4 | 4 | 4 | 4 | 4 | 4 | 4 | 32 |
| Resp_50 | 2 | 3 | 5 | 5 | 2 | 2 | 3 | 2 | 24 |
| Resp_51 | 3 | 3 | 3 | 3 | 3 | 4 | 3 | 3 | 25 |



|         |   |   |   |   |   |   |   |   |    |
|---------|---|---|---|---|---|---|---|---|----|
| Resp_70 | 5 | 5 | 4 | 4 | 5 | 5 | 5 | 5 | 38 |
| Resp_71 | 4 | 4 | 4 | 4 | 4 | 4 | 4 | 4 | 32 |
| Resp_72 | 5 | 5 | 5 | 5 | 5 | 5 | 5 | 5 | 40 |
| Resp_73 | 4 | 4 | 5 | 5 | 4 | 4 | 4 | 4 | 34 |
| Resp_74 | 5 | 5 | 4 | 5 | 5 | 5 | 5 | 5 | 39 |
| Resp_75 | 4 | 4 | 4 | 4 | 4 | 4 | 4 | 4 | 32 |
| Resp_76 | 5 | 5 | 4 | 5 | 5 | 5 | 5 | 5 | 39 |
| Resp_77 | 5 | 5 | 5 | 5 | 5 | 5 | 5 | 5 | 40 |
| Resp_78 | 5 | 5 | 5 | 5 | 5 | 5 | 5 | 5 | 40 |
| Resp_79 | 4 | 4 | 5 | 5 | 4 | 4 | 4 | 4 | 34 |
| Resp_80 | 4 | 4 | 4 | 4 | 4 | 4 | 4 | 4 | 32 |
| Resp_81 | 4 | 4 | 4 | 4 | 4 | 4 | 4 | 4 | 32 |
| Resp_82 | 5 | 5 | 5 | 5 | 5 | 5 | 5 | 5 | 40 |
| Resp_83 | 5 | 5 | 5 | 5 | 5 | 5 | 5 | 5 | 40 |
| Resp_84 | 4 | 4 | 4 | 4 | 4 | 4 | 4 | 4 | 32 |
| Resp_85 | 4 | 4 | 4 | 4 | 4 | 5 | 4 | 5 | 34 |

VARIABEL SELF EFFICACY (X<sub>3</sub>)

| RESPONDEN | SELF EFFICACY |        |        |        |        |        | TOTAL |
|-----------|---------------|--------|--------|--------|--------|--------|-------|
|           | X3.1_1        | X3.1_2 | X3.2_1 | X3.2_2 | X3.3_1 | X3.3_2 |       |
| Resp_1    | 4             | 5      | 3      | 5      | 3      | 3      | 23    |
| Resp_2    | 2             | 4      | 3      | 4      | 4      | 4      | 21    |
| Resp_3    | 3             | 3      | 3      | 5      | 3      | 4      | 21    |
| Resp_4    | 5             | 4      | 4      | 4      | 4      | 4      | 25    |
| Resp_5    | 4             | 5      | 4      | 5      | 4      | 4      | 26    |
| Resp_6    | 4             | 3      | 4      | 4      | 4      | 5      | 24    |
| Resp_7    | 5             | 5      | 5      | 5      | 5      | 5      | 30    |
| Resp_8    | 4             | 4      | 4      | 4      | 3      | 4      | 23    |
| Resp_9    | 4             | 5      | 4      | 5      | 4      | 4      | 26    |
| Resp_10   | 4             | 5      | 5      | 5      | 5      | 3      | 27    |
| Resp_11   | 4             | 4      | 4      | 4      | 4      | 4      | 24    |
| Resp_12   | 3             | 5      | 5      | 5      | 5      | 5      | 28    |
| Resp_13   | 4             | 3      | 4      | 4      | 4      | 4      | 23    |
| Resp_14   | 5             | 4      | 5      | 4      | 4      | 3      | 25    |
| Resp_15   | 3             | 5      | 3      | 5      | 3      | 3      | 22    |

|         |   |   |   |   |   |   |    |
|---------|---|---|---|---|---|---|----|
| Resp_16 | 2 | 4 | 4 | 4 | 4 | 4 | 22 |
| Resp_17 | 3 | 3 | 3 | 3 | 3 | 3 | 18 |
| Resp_18 | 3 | 5 | 2 | 5 | 5 | 5 | 25 |
| Resp_19 | 4 | 5 | 5 | 5 | 5 | 5 | 29 |
| Resp_20 | 5 | 5 | 5 | 5 | 5 | 5 | 30 |
| Resp_21 | 4 | 4 | 5 | 4 | 4 | 3 | 24 |
| Resp_22 | 5 | 3 | 4 | 5 | 3 | 4 | 24 |
| Resp_23 | 3 | 3 | 3 | 3 | 3 | 3 | 18 |
| Resp_24 | 4 | 4 | 4 | 4 | 4 | 4 | 24 |
| Resp_25 | 5 | 4 | 5 | 4 | 4 | 4 | 26 |
| Resp_26 | 5 | 5 | 4 | 5 | 5 | 5 | 29 |
| Resp_27 | 4 | 3 | 5 | 4 | 5 | 4 | 25 |
| Resp_28 | 5 | 3 | 3 | 3 | 3 | 4 | 21 |
| Resp_29 | 3 | 4 | 4 | 4 | 3 | 4 | 22 |
| Resp_30 | 4 | 5 | 4 | 5 | 3 | 4 | 25 |
| Resp_31 | 4 | 4 | 4 | 4 | 4 | 4 | 24 |
| Resp_32 | 2 | 3 | 3 | 3 | 3 | 3 | 17 |
| Resp_33 | 4 | 4 | 4 | 4 | 4 | 5 | 25 |

|         |   |   |   |   |   |   |    |
|---------|---|---|---|---|---|---|----|
| Resp_34 | 4 | 4 | 5 | 4 | 4 | 3 | 24 |
| Resp_35 | 5 | 5 | 4 | 5 | 3 | 4 | 26 |
| Resp_36 | 3 | 5 | 3 | 5 | 3 | 3 | 22 |
| Resp_37 | 2 | 4 | 3 | 4 | 4 | 4 | 21 |
| Resp_38 | 3 | 4 | 3 | 5 | 3 | 4 | 22 |
| Resp_39 | 5 | 4 | 4 | 4 | 4 | 4 | 25 |
| Resp_40 | 4 | 5 | 4 | 5 | 4 | 4 | 26 |
| Resp_41 | 4 | 4 | 4 | 4 | 4 | 5 | 25 |
| Resp_42 | 5 | 4 | 5 | 3 | 4 | 4 | 25 |
| Resp_43 | 4 | 4 | 4 | 4 | 3 | 4 | 23 |
| Resp_44 | 4 | 5 | 4 | 5 | 4 | 4 | 26 |
| Resp_45 | 4 | 4 | 5 | 5 | 5 | 3 | 26 |
| Resp_46 | 4 | 4 | 4 | 4 | 4 | 4 | 24 |
| Resp_47 | 3 | 5 | 5 | 5 | 5 | 4 | 27 |
| Resp_48 | 4 | 4 | 4 | 4 | 4 | 4 | 24 |
| Resp_49 | 5 | 4 | 5 | 4 | 4 | 3 | 25 |
| Resp_50 | 3 | 5 | 3 | 5 | 3 | 3 | 22 |
| Resp_51 | 2 | 4 | 4 | 4 | 4 | 4 | 22 |

|         |   |   |   |   |   |   |    |
|---------|---|---|---|---|---|---|----|
| Resp_52 | 3 | 3 | 3 | 3 | 3 | 3 | 18 |
| Resp_53 | 3 | 5 | 2 | 5 | 5 | 5 | 25 |
| Resp_54 | 5 | 5 | 5 | 5 | 5 | 5 | 30 |
| Resp_55 | 5 | 5 | 5 | 5 | 5 | 5 | 30 |
| Resp_56 | 4 | 4 | 5 | 4 | 3 | 3 | 23 |
| Resp_57 | 5 | 5 | 4 | 5 | 3 | 4 | 26 |
| Resp_58 | 3 | 3 | 3 | 3 | 3 | 3 | 18 |
| Resp_59 | 4 | 4 | 4 | 4 | 4 | 4 | 24 |
| Resp_60 | 5 | 4 | 5 | 4 | 4 | 4 | 26 |
| Resp_61 | 5 | 5 | 4 | 5 | 5 | 5 | 29 |
| Resp_62 | 5 | 5 | 5 | 5 | 5 | 3 | 28 |
| Resp_63 | 5 | 3 | 3 | 3 | 3 | 4 | 21 |
| Resp_64 | 3 | 4 | 4 | 4 | 3 | 4 | 22 |
| Resp_65 | 4 | 5 | 4 | 5 | 3 | 4 | 25 |
| Resp_66 | 4 | 4 | 4 | 4 | 4 | 4 | 24 |
| Resp_67 | 2 | 3 | 3 | 3 | 3 | 3 | 17 |
| Resp_68 | 4 | 4 | 4 | 4 | 3 | 5 | 24 |
| Resp_69 | 4 | 4 | 5 | 4 | 4 | 3 | 24 |

|         |   |   |   |   |   |   |    |
|---------|---|---|---|---|---|---|----|
| Resp_70 | 5 | 5 | 4 | 5 | 3 | 4 | 26 |
| Resp_71 | 5 | 4 | 5 | 4 | 4 | 4 | 26 |
| Resp_72 | 5 | 5 | 4 | 5 | 5 | 5 | 29 |
| Resp_73 | 5 | 5 | 5 | 5 | 5 | 3 | 28 |
| Resp_74 | 5 | 3 | 3 | 3 | 3 | 4 | 21 |
| Resp_75 | 3 | 4 | 4 | 4 | 3 | 4 | 22 |
| Resp_76 | 4 | 5 | 4 | 5 | 3 | 4 | 25 |
| Resp_77 | 4 | 4 | 4 | 4 | 4 | 4 | 24 |
| Resp_78 | 2 | 3 | 3 | 3 | 3 | 3 | 17 |
| Resp_79 | 4 | 4 | 4 | 4 | 3 | 5 | 24 |
| Resp_80 | 4 | 4 | 5 | 4 | 4 | 3 | 24 |
| Resp_81 | 4 | 5 | 4 | 5 | 3 | 4 | 25 |
| Resp_82 | 4 | 4 | 4 | 4 | 4 | 4 | 24 |
| Resp_83 | 2 | 3 | 3 | 3 | 3 | 3 | 17 |
| Resp_84 | 4 | 4 | 4 | 4 | 3 | 5 | 24 |
| Resp_85 | 4 | 4 | 5 | 4 | 4 | 3 | 24 |

## VARIABEL MOTIVASI KERJA KARYAWAN (Y)

|         |   |   |   |   |   |   |   |   |   |   |    |
|---------|---|---|---|---|---|---|---|---|---|---|----|
| Resp_15 | 4 | 3 | 5 | 3 | 3 | 3 | 3 | 3 | 3 | 3 | 33 |
| Resp_16 | 5 | 5 | 5 | 5 | 4 | 5 | 5 | 5 | 5 | 5 | 49 |
| Resp_17 | 4 | 2 | 4 | 5 | 2 | 2 | 5 | 2 | 2 | 5 | 33 |
| Resp_18 | 5 | 5 | 5 | 5 | 5 | 5 | 5 | 4 | 5 | 5 | 49 |
| Resp_19 | 3 | 3 | 3 | 4 | 4 | 3 | 4 | 3 | 3 | 4 | 34 |
| Resp_20 | 4 | 5 | 4 | 5 | 5 | 5 | 5 | 5 | 5 | 5 | 48 |
| Resp_21 | 5 | 5 | 5 | 5 | 5 | 5 | 5 | 5 | 5 | 5 | 50 |
| Resp_22 | 5 | 4 | 5 | 3 | 4 | 4 | 3 | 4 | 4 | 3 | 39 |
| Resp_23 | 3 | 3 | 4 | 3 | 3 | 3 | 3 | 3 | 3 | 3 | 31 |
| Resp_24 | 4 | 3 | 5 | 5 | 4 | 5 | 5 | 5 | 5 | 5 | 46 |
| Resp_25 | 5 | 3 | 5 | 3 | 3 | 3 | 3 | 3 | 3 | 3 | 34 |
| Resp_26 | 5 | 3 | 3 | 4 | 3 | 3 | 4 | 3 | 3 | 4 | 35 |
| Resp_27 | 4 | 4 | 4 | 3 | 4 | 4 | 3 | 4 | 4 | 3 | 37 |
| Resp_28 | 3 | 2 | 3 | 2 | 2 | 2 | 4 | 2 | 2 | 4 | 26 |
| Resp_29 | 3 | 3 | 3 | 5 | 3 | 3 | 4 | 3 | 3 | 4 | 34 |
| Resp_30 | 3 | 3 | 3 | 3 | 3 | 3 | 3 | 3 | 3 | 3 | 30 |
| Resp_31 | 3 | 2 | 4 | 2 | 4 | 2 | 2 | 2 | 2 | 2 | 25 |



|         |   |   |   |   |   |   |   |   |   |   |    |
|---------|---|---|---|---|---|---|---|---|---|---|----|
| Resp_49 | 4 | 4 | 4 | 4 | 4 | 4 | 4 | 4 | 4 | 4 | 40 |
| Resp_50 | 2 | 4 | 2 | 2 | 4 | 2 | 2 | 2 | 2 | 4 | 26 |
| Resp_51 | 3 | 2 | 4 | 3 | 2 | 2 | 3 | 2 | 2 | 3 | 26 |
| Resp_52 | 3 | 3 | 3 | 3 | 3 | 3 | 3 | 3 | 3 | 3 | 30 |
| Resp_53 | 5 | 5 | 5 | 5 | 5 | 5 | 5 | 5 | 4 | 4 | 48 |
| Resp_54 | 4 | 3 | 4 | 5 | 3 | 3 | 4 | 3 | 3 | 4 | 36 |
| Resp_55 | 5 | 5 | 5 | 5 | 4 | 5 | 5 | 5 | 5 | 5 | 49 |
| Resp_56 | 3 | 3 | 4 | 3 | 3 | 3 | 3 | 3 | 3 | 3 | 31 |
| Resp_57 | 3 | 3 | 3 | 5 | 3 | 3 | 5 | 3 | 3 | 4 | 35 |
| Resp_58 | 5 | 3 | 5 | 3 | 3 | 3 | 3 | 3 | 3 | 3 | 34 |
| Resp_59 | 5 | 5 | 5 | 5 | 5 | 5 | 5 | 5 | 5 | 5 | 50 |
| Resp_60 | 4 | 4 | 4 | 4 | 4 | 4 | 4 | 4 | 4 | 4 | 40 |
| Resp_61 | 4 | 4 | 4 | 4 | 4 | 4 | 4 | 4 | 4 | 4 | 40 |
| Resp_62 | 3 | 4 | 4 | 5 | 4 | 4 | 5 | 4 | 4 | 5 | 42 |
| Resp_63 | 3 | 3 | 4 | 3 | 3 | 3 | 3 | 3 | 3 | 3 | 31 |
| Resp_64 | 4 | 4 | 4 | 4 | 4 | 4 | 4 | 4 | 4 | 4 | 40 |
| Resp_65 | 3 | 3 | 4 | 3 | 3 | 3 | 3 | 3 | 3 | 3 | 31 |

|         |   |   |   |   |   |   |   |   |   |   |    |
|---------|---|---|---|---|---|---|---|---|---|---|----|
| Resp_66 | 3 | 3 | 3 | 4 | 3 | 3 | 4 | 3 | 3 | 4 | 33 |
| Resp_67 | 4 | 4 | 5 | 4 | 4 | 4 | 4 | 4 | 4 | 4 | 41 |
| Resp_68 | 5 | 5 | 5 | 5 | 5 | 5 | 5 | 5 | 5 | 4 | 49 |
| Resp_69 | 5 | 5 | 5 | 5 | 5 | 5 | 5 | 5 | 5 | 5 | 50 |
| Resp_70 | 5 | 2 | 5 | 5 | 2 | 2 | 4 | 2 | 2 | 4 | 33 |
| Resp_71 | 4 | 4 | 4 | 4 | 4 | 4 | 4 | 4 | 4 | 4 | 40 |
| Resp_72 | 5 | 5 | 5 | 5 | 5 | 5 | 5 | 5 | 5 | 5 | 50 |
| Resp_73 | 4 | 4 | 4 | 5 | 4 | 4 | 5 | 4 | 4 | 5 | 43 |
| Resp_74 | 5 | 5 | 5 | 5 | 5 | 5 | 5 | 5 | 5 | 3 | 48 |
| Resp_75 | 4 | 3 | 4 | 4 | 3 | 3 | 4 | 4 | 5 | 4 | 38 |
| Resp_76 | 3 | 5 | 4 | 5 | 5 | 5 | 5 | 5 | 5 | 3 | 45 |
| Resp_77 | 5 | 5 | 5 | 5 | 5 | 5 | 5 | 5 | 5 | 5 | 50 |
| Resp_78 | 5 | 3 | 5 | 5 | 3 | 3 | 5 | 3 | 3 | 5 | 40 |
| Resp_79 | 4 | 4 | 4 | 4 | 4 | 4 | 4 | 4 | 4 | 4 | 40 |
| Resp_80 | 4 | 3 | 4 | 4 | 3 | 4 | 4 | 4 | 4 | 3 | 37 |
| Resp_81 | 4 | 3 | 5 | 4 | 3 | 3 | 4 | 3 | 3 | 4 | 36 |
| Resp_82 | 5 | 3 | 5 | 5 | 3 | 3 | 5 | 3 | 3 | 5 | 40 |

|         |   |   |   |   |   |   |   |   |   |   |    |
|---------|---|---|---|---|---|---|---|---|---|---|----|
| Resp_83 | 5 | 4 | 3 | 5 | 4 | 5 | 5 | 5 | 5 | 4 | 45 |
| Resp_84 | 4 | 4 | 4 | 4 | 4 | 4 | 4 | 4 | 4 | 4 | 40 |
| Resp_85 | 4 | 3 | 4 | 4 | 3 | 3 | 4 | 3 | 3 | 4 | 35 |

## Lampiran Rekapitulasi Data

### REKAPITULASI DATA VARIABEL X DAN Y

| Responden | <i>Adversity Quotient (X<sub>1</sub>)</i> | <i>Self Esteem (X<sub>2</sub>)</i> | <i>Self Efficacy (X<sub>3</sub>)</i> | Motivasi Kerja (Y) |
|-----------|---|------------------------------------|--------------------------------------|--------------------|
| Resp_1    | 30  | 35                                 | 23                                   | 47                 |
| Resp_2    | 35  | 38                                 | 21                                   | 48                 |
| Resp_3    | 26  | 28                                 | 21                                   | 28                 |
| Resp_4    | 26  | 25                                 | 25                                   | 30                 |
| Resp_5    | 24  | 25                                 | 26                                   | 30                 |
| Resp_6    | 31  | 32                                 | 24                                   | 41                 |
| Resp_7    | 32  | 32                                 | 30                                   | 41                 |
| Resp_8    | 24  | 24                                 | 23                                   | 31                 |
| Resp_9    | 30  | 34                                 | 26                                   | 44                 |
| Resp_10   | 24  | 25                                 | 27                                   | 33                 |
| Resp_11   | 30  | 39                                 | 24                                   | 50                 |
| Resp_12   | 34  | 32                                 | 28                                   | 37                 |
| Resp_13   | 32  | 32                                 | 23                                   | 41                 |
| Resp_14   | 40  | 30                                 | 25                                   | 50                 |
| Resp_15   | 25  | 24                                 | 22                                   | 33                 |
| Resp_16   | 37  | 38                                 | 22                                   | 49                 |
| Resp_17   | 21  | 18                                 | 18                                   | 33                 |

## Lampiran Rekapitulasi Data

|         |    |    |    |    |
|---------|----|----|----|----|
| Resp_18 | 36 | 37 | 25 | 49 |
| Resp_19 | 26 | 26 | 29 | 34 |
| Resp_20 | 35 | 40 | 30 | 48 |
| Resp_21 | 40 | 38 | 24 | 50 |
| Resp_22 | 31 | 21 | 24 | 39 |
| Resp_23 | 25 | 30 | 18 | 31 |
| Resp_24 | 38 | 36 | 24 | 46 |
| Resp_25 | 26 | 26 | 26 | 34 |
| Resp_26 | 24 | 30 | 29 | 35 |
| Resp_27 | 33 | 34 | 25 | 37 |
| Resp_28 | 28 | 20 | 21 | 26 |
| Resp_29 | 31 | 26 | 22 | 34 |
| Resp_30 | 30 | 27 | 25 | 30 |
| Resp_31 | 19 | 27 | 24 | 25 |
| Resp_32 | 27 | 26 | 17 | 32 |
| Resp_33 | 32 | 34 | 25 | 40 |
| Resp_34 | 31 | 33 | 24 | 40 |
| Resp_35 | 23 | 28 | 26 | 33 |
| Resp_36 | 34 | 31 | 22 | 40 |

## Lampiran Rekapitulasi Data

|         |    |    |    |    |
|---------|----|----|----|----|
| Resp_37 | 36 | 32 | 21 | 39 |
| Resp_38 | 32 | 39 | 22 | 34 |
| Resp_39 | 27 | 19 | 25 | 31 |
| Resp_40 | 40 | 38 | 26 | 47 |
| Resp_41 | 26 | 20 | 25 | 28 |
| Resp_42 | 31 | 32 | 25 | 35 |
| Resp_43 | 28 | 22 | 23 | 35 |
| Resp_44 | 22 | 22 | 26 | 41 |
| Resp_45 | 34 | 33 | 26 | 43 |
| Resp_46 | 28 | 39 | 24 | 43 |
| Resp_47 | 24 | 27 | 27 | 31 |
| Resp_48 | 32 | 32 | 24 | 40 |
| Resp_49 | 32 | 32 | 25 | 40 |
| Resp_50 | 26 | 24 | 22 | 26 |
| Resp_51 | 30 | 25 | 22 | 26 |
| Resp_52 | 27 | 25 | 18 | 30 |
| Resp_53 | 38 | 36 | 25 | 48 |
| Resp_54 | 19 | 16 | 30 | 36 |
| Resp_55 | 37 | 39 | 30 | 49 |

## Lampiran Rekapitulasi Data

|         |    |    |    |    |
|---------|----|----|----|----|
| Resp_56 | 23 | 36 | 23 | 31 |
| Resp_57 | 25 | 24 | 26 | 35 |
| Resp_58 | 33 | 38 | 18 | 34 |
| Resp_59 | 35 | 39 | 24 | 50 |
| Resp_60 | 33 | 32 | 26 | 40 |
| Resp_61 | 32 | 32 | 29 | 40 |
| Resp_62 | 32 | 34 | 28 | 42 |
| Resp_63 | 27 | 24 | 21 | 31 |
| Resp_64 | 33 | 31 | 22 | 40 |
| Resp_65 | 27 | 28 | 25 | 31 |
| Resp_66 | 30 | 28 | 24 | 33 |
| Resp_67 | 34 | 32 | 17 | 41 |
| Resp_68 | 38 | 40 | 24 | 49 |
| Resp_69 | 38 | 40 | 24 | 50 |
| Resp_70 | 36 | 38 | 26 | 33 |
| Resp_71 | 31 | 32 | 26 | 40 |
| Resp_72 | 38 | 40 | 29 | 50 |
| Resp_73 | 34 | 34 | 28 | 43 |
| Resp_74 | 36 | 39 | 21 | 48 |

## Lampiran Rekapitulasi Data

|         |    |    |    |    |
|---------|----|----|----|----|
| Resp_75 | 33 | 32 | 22 | 38 |
| Resp_76 | 28 | 39 | 25 | 45 |
| Resp_77 | 39 | 40 | 24 | 50 |
| Resp_78 | 40 | 40 | 17 | 40 |
| Resp_79 | 32 | 34 | 24 | 40 |
| Resp_80 | 33 | 32 | 24 | 37 |
| Resp_81 | 36 | 32 | 25 | 36 |
| Resp_82 | 34 | 40 | 24 | 40 |
| Resp_83 | 38 | 40 | 17 | 45 |
| Resp_84 | 33 | 32 | 24 | 40 |
| Resp_85 | 34 | 34 | 24 | 35 |

Lampiran Hasil Olah Data SPSS

**TABEL FREKUENSI JAWABAN RESPONDEN**

**1. VARIABEL ADVERSITYQUOTIENT (X<sub>1</sub>)**

| <b>X1.1_1</b> |           |         |               |                    |
|---------------|-----------|---------|---------------|--------------------|
|               | Frequency | Percent | Valid Percent | Cumulative Percent |
| Valid         | 2,00      | 4       | 4,7           | 4,7                |
|               | 3,00      | 18      | 21,2          | 21,2               |
|               | 4,00      | 43      | 50,6          | 76,5               |
|               | 5,00      | 20      | 23,5          | 100,0              |
|               | Total     | 85      | 100,0         | 100,0              |

| <b>X1.1_2</b> |           |         |               |                    |
|---------------|-----------|---------|---------------|--------------------|
|               | Frequency | Percent | Valid Percent | Cumulative Percent |
| Valid         | 2,00      | 13      | 15,3          | 15,3               |
|               | 3,00      | 23      | 27,1          | 42,4               |
|               | 4,00      | 31      | 36,5          | 78,8               |
|               | 5,00      | 18      | 21,2          | 100,0              |
|               | Total     | 85      | 100,0         | 100,0              |

| <b>X1.2_1</b> |           |         |               |                    |
|---------------|-----------|---------|---------------|--------------------|
|               | Frequency | Percent | Valid Percent | Cumulative Percent |
| Valid         | 1,00      | 1       | 1,2           | 1,2                |
|               | 2,00      | 8       | 9,4           | 9,4                |
|               | 3,00      | 22      | 25,9          | 25,9               |
|               | 4,00      | 37      | 43,5          | 80,0               |
|               | 5,00      | 17      | 20,0          | 100,0              |
| Total         |           | 85      | 100,0         | 100,0              |

## Lampiran Hasil Olah Data SPSS

**X1.2\_2**

|       | Frequency | Percent | Valid Percent | Cumulative Percent |
|-------|-----------|---------|---------------|--------------------|
| Valid | 2,00      | 4       | 4,7           | 4,7                |
|       | 3,00      | 22      | 25,9          | 25,9               |
|       | 4,00      | 29      | 34,1          | 34,1               |
|       | 5,00      | 30      | 35,3          | 35,3               |
|       | Total     | 85      | 100,0         | 100,0              |

**X1.3\_1**

|       | Frequency | Percent | Valid Percent | Cumulative Percent |
|-------|-----------|---------|---------------|--------------------|
| Valid | 1,00      | 1       | 1,2           | 1,2                |
|       | 2,00      | 10      | 11,8          | 11,8               |
|       | 3,00      | 25      | 29,4          | 29,4               |
|       | 4,00      | 30      | 35,3          | 35,3               |
|       | 5,00      | 19      | 22,4          | 22,4               |
| Total |           | 85      | 100,0         | 100,0              |

**X1.3\_2**

|       | Frequency | Percent | Valid Percent | Cumulative Percent |
|-------|-----------|---------|---------------|--------------------|
| Valid | 3,00      | 21      | 24,7          | 24,7               |
|       | 4,00      | 35      | 41,2          | 41,2               |
|       | 5,00      | 29      | 34,1          | 34,1               |
|       | Total     | 85      | 100,0         | 100,0              |

**X1.4\_1**

|       | Frequency | Percent | Valid Percent | Cumulative Percent |
|-------|-----------|---------|---------------|--------------------|
| Valid | 2,00      | 4       | 4,7           | 4,7                |
|       | 3,00      | 22      | 25,9          | 25,9               |
|       | 4,00      | 28      | 32,9          | 32,9               |
|       | 5,00      | 31      | 36,5          | 36,5               |
|       | Total     | 85      | 100,0         | 100,0              |

## Lampiran Hasil Olah Data SPSS

**X1.4\_2**

|       | Frequency | Percent | Valid Percent | Cumulative Percent |
|-------|-----------|---------|---------------|--------------------|
| Valid | 2,00      | 7       | 8,2           | 8,2                |
|       | 3,00      | 17      | 20,0          | 28,2               |
|       | 4,00      | 35      | 41,2          | 69,4               |
|       | 5,00      | 26      | 30,6          | 100,0              |
|       | Total     | 85      | 100,0         | 100,0              |

## 2. VARIABEL SELF ESTEEM (X<sub>2</sub>)

**X2.1\_1**

|       | Frequency | Percent | Valid Percent | Cumulative Percent |
|-------|-----------|---------|---------------|--------------------|
| Valid | 2,00      | 9       | 10,6          | 10,6               |
|       | 3,00      | 17      | 20,0          | 30,6               |
|       | 4,00      | 32      | 37,6          | 68,2               |
|       | 5,00      | 27      | 31,8          | 100,0              |
|       | Total     | 85      | 100,0         | 100,0              |

**X2.1\_2**

|       | Frequency | Percent | Valid Percent | Cumulative Percent |
|-------|-----------|---------|---------------|--------------------|
| Valid | 1,00      | 1       | 1,2           | 1,2                |
|       | 2,00      | 6       | 7,1           | 8,2                |
|       | 3,00      | 22      | 25,9          | 25,9               |
|       | 4,00      | 37      | 43,5          | 77,6               |
|       | 5,00      | 19      | 22,4          | 100,0              |
|       | Total     | 85      | 100,0         | 100,0              |

## Lampiran Hasil Olah Data SPSS

**X2.2\_1**

|       | Frequency | Percent | Valid Percent | Cumulative Percent |
|-------|-----------|---------|---------------|--------------------|
| Valid | 1,00      | 1       | 1,2           | 1,2                |
|       | 2,00      | 4       | 4,7           | 5,9                |
|       | 3,00      | 20      | 23,5          | 29,4               |
|       | 4,00      | 29      | 34,1          | 63,5               |
|       | 5,00      | 31      | 36,5          | 100,0              |
|       | Total     | 85      | 100,0         | 100,0              |

**X2.2\_2**

|       | Frequency | Percent | Valid Percent | Cumulative Percent |
|-------|-----------|---------|---------------|--------------------|
| Valid | 1,00      | 2       | 2,4           | 2,4                |
|       | 2,00      | 4       | 4,7           | 7,1                |
|       | 3,00      | 19      | 22,4          | 29,4               |
|       | 4,00      | 24      | 28,2          | 57,6               |
|       | 5,00      | 36      | 42,4          | 100,0              |
|       | Total     | 85      | 100,0         | 100,0              |

**X2.3\_1**

|       | Frequency | Percent | Valid Percent | Cumulative Percent |
|-------|-----------|---------|---------------|--------------------|
| Valid | 2,00      | 10      | 11,8          | 11,8               |
|       | 3,00      | 15      | 17,6          | 29,4               |
|       | 4,00      | 38      | 44,7          | 74,1               |
|       | 5,00      | 22      | 25,9          | 100,0              |
|       | Total     | 85      | 100,0         | 100,0              |

## Lampiran Hasil Olah Data SPSS

**X2.3\_2**

|       | Frequency | Percent | Valid Percent | Cumulative Percent |
|-------|-----------|---------|---------------|--------------------|
| Valid | 2,00      | 6       | 7,1           | 7,1                |
|       | 3,00      | 14      | 16,5          | 16,5               |
|       | 4,00      | 37      | 43,5          | 43,5               |
|       | 5,00      | 28      | 32,9          | 32,9               |
|       | Total     | 85      | 100,0         | 100,0              |

**X2.4\_1**

|       | Frequency | Percent | Valid Percent | Cumulative Percent |
|-------|-----------|---------|---------------|--------------------|
| Valid | 1,00      | 1       | 1,2           | 1,2                |
|       | 2,00      | 7       | 8,2           | 8,2                |
|       | 3,00      | 22      | 25,9          | 25,9               |
|       | 4,00      | 32      | 37,6          | 37,6               |
|       | 5,00      | 23      | 27,1          | 27,1               |
| Total |           | 85      | 100,0         | 100,0              |

**X2.4\_2**

|       | Frequency | Percent | Valid Percent | Cumulative Percent |
|-------|-----------|---------|---------------|--------------------|
| Valid | 2,00      | 8       | 9,4           | 9,4                |
|       | 3,00      | 17      | 20,0          | 20,0               |
|       | 4,00      | 28      | 32,9          | 32,9               |
|       | 5,00      | 32      | 37,6          | 37,6               |
|       | Total     | 85      | 100,0         | 100,0              |

## Lampiran Hasil Olah Data SPSS

### 3. VARIABEL SELF EFFICACY (X<sub>3</sub>)

| X3.1_1 |           |         |               |                    |
|--------|-----------|---------|---------------|--------------------|
|        | Frequency | Percent | Valid Percent | Cumulative Percent |
| Valid  | 2,00      | 8       | 9,4           | 9,4                |
|        | 3,00      | 16      | 18,8          | 28,2               |
|        | 4,00      | 37      | 43,5          | 71,8               |
|        | 5,00      | 24      | 28,2          | 100,0              |
|        | Total     | 85      | 100,0         | 100,0              |

| X3.1_2 |           |         |               |                    |
|--------|-----------|---------|---------------|--------------------|
|        | Frequency | Percent | Valid Percent | Cumulative Percent |
| Valid  | 3,00      | 16      | 18,8          | 18,8               |
|        | 4,00      | 39      | 45,9          | 64,7               |
|        | 5,00      | 30      | 35,3          | 100,0              |
|        | Total     | 85      | 100,0         | 100,0              |

| X3.2_1 |           |         |               |                    |
|--------|-----------|---------|---------------|--------------------|
|        | Frequency | Percent | Valid Percent | Cumulative Percent |
| Valid  | 2,00      | 2       | 2,4           | 2,4                |
|        | 3,00      | 19      | 22,4          | 22,4               |
|        | 4,00      | 40      | 47,1          | 47,1               |
|        | 5,00      | 24      | 28,2          | 28,2               |
|        | Total     | 85      | 100,0         | 100,0              |

| X3.2_2 |           |         |               |                    |
|--------|-----------|---------|---------------|--------------------|
|        | Frequency | Percent | Valid Percent | Cumulative Percent |
| Valid  | 3,00      | 12      | 14,1          | 14,1               |
|        | 4,00      | 39      | 45,9          | 60,0               |
|        | 5,00      | 34      | 40,0          | 100,0              |
|        | Total     | 85      | 100,0         | 100,0              |

## Lampiran Hasil Olah Data SPSS

**X3.3\_1**

|       | Frequency | Percent | Valid Percent | Cumulative Percent |
|-------|-----------|---------|---------------|--------------------|
| Valid | 3,00      | 34      | 40,0          | 40,0               |
|       | 4,00      | 34      | 40,0          | 80,0               |
|       | 5,00      | 17      | 20,0          | 100,0              |
|       | Total     | 85      | 100,0         | 100,0              |

**X3.3\_2**

|       | Frequency | Percent | Valid Percent | Cumulative Percent |
|-------|-----------|---------|---------------|--------------------|
| Valid | 3,00      | 24      | 28,2          | 28,2               |
|       | 4,00      | 44      | 51,8          | 80,0               |
|       | 5,00      | 17      | 20,0          | 100,0              |
|       | Total     | 85      | 100,0         | 100,0              |

## 4. VARIABEL MOTIVASI KERJA KARYAWAN (Y)

**Y.1\_1**

|       | Frequency | Percent | Valid Percent | Cumulative Percent |
|-------|-----------|---------|---------------|--------------------|
| Valid | 2,00      | 5       | 5,9           | 5,9                |
|       | 3,00      | 22      | 25,9          | 25,9               |
|       | 4,00      | 34      | 40,0          | 40,0               |
|       | 5,00      | 24      | 28,2          | 28,2               |
|       | Total     | 85      | 100,0         | 100,0              |

## Lampiran Hasil Olah Data SPSS

**Y.1\_2**

|       | Frequency | Percent | Valid Percent | Cumulative Percent |
|-------|-----------|---------|---------------|--------------------|
| Valid | 2,00      | 10      | 11,8          | 11,8               |
|       | 3,00      | 31      | 36,5          | 36,5               |
|       | 4,00      | 24      | 28,2          | 28,2               |
|       | 5,00      | 20      | 23,5          | 23,5               |
|       | Total     | 85      | 100,0         | 100,0              |

**Y.2\_1**

|       | Frequency | Percent | Valid Percent | Cumulative Percent |
|-------|-----------|---------|---------------|--------------------|
| Valid | 2,00      | 2       | 2,4           | 2,4                |
|       | 3,00      | 15      | 17,6          | 17,6               |
|       | 4,00      | 38      | 44,7          | 44,7               |
|       | 5,00      | 30      | 35,3          | 35,3               |
|       | Total     | 85      | 100,0         | 100,0              |

**Y.2\_2**

|       | Frequency | Percent | Valid Percent | Cumulative Percent |
|-------|-----------|---------|---------------|--------------------|
| Valid | 2,00      | 3       | 3,5           | 3,5                |
|       | 3,00      | 20      | 23,5          | 23,5               |
|       | 4,00      | 28      | 32,9          | 32,9               |
|       | 5,00      | 34      | 40,0          | 40,0               |
|       | Total     | 85      | 100,0         | 100,0              |

**Y.3\_1**

|       | Frequency | Percent | Valid Percent | Cumulative Percent |
|-------|-----------|---------|---------------|--------------------|
| Valid | 2,00      | 9       | 10,6          | 10,6               |
|       | 3,00      | 28      | 32,9          | 32,9               |
|       | 4,00      | 33      | 38,8          | 38,8               |
|       | 5,00      | 15      | 17,6          | 17,6               |
|       | Total     | 85      | 100,0         | 100,0              |

## Lampiran Hasil Olah Data SPSS

**Y.3\_2**

|       | Frequency | Percent | Valid Percent | Cumulative Percent |
|-------|-----------|---------|---------------|--------------------|
| Valid | 2,00      | 11      | 12,9          | 12,9               |
|       | 3,00      | 28      | 32,9          | 45,9               |
|       | 4,00      | 24      | 28,2          | 74,1               |
|       | 5,00      | 22      | 25,9          | 100,0              |
|       | Total     | 85      | 100,0         | 100,0              |

**Y.4\_1**

|       | Frequency | Percent | Valid Percent | Cumulative Percent |
|-------|-----------|---------|---------------|--------------------|
| Valid | 2,00      | 2       | 2,4           | 2,4                |
|       | 3,00      | 18      | 21,2          | 21,2               |
|       | 4,00      | 33      | 38,8          | 38,8               |
|       | 5,00      | 32      | 37,6          | 37,6               |
|       | Total     | 85      | 100,0         | 100,0              |

**Y.4\_2**

|       | Frequency | Percent | Valid Percent | Cumulative Percent |
|-------|-----------|---------|---------------|--------------------|
| Valid | 2,00      | 10      | 11,8          | 11,8               |
|       | 3,00      | 27      | 31,8          | 31,8               |
|       | 4,00      | 29      | 34,1          | 34,1               |
|       | 5,00      | 19      | 22,4          | 22,4               |
|       | Total     | 85      | 100,0         | 100,0              |

## Lampiran Hasil Olah Data SPSS

**Y.5\_1**

|       | Frequency | Percent | Valid Percent | Cumulative Percent |
|-------|-----------|---------|---------------|--------------------|
| Valid | 2,00      | 10      | 11,8          | 11,8               |
|       | 3,00      | 27      | 31,8          | 31,8               |
|       | 4,00      | 26      | 30,6          | 74,1               |
|       | 5,00      | 22      | 25,9          | 100,0              |
|       | Total     | 85      | 100,0         | 100,0              |

**Y.5\_2**

|       | Frequency | Percent | Valid Percent | Cumulative Percent |
|-------|-----------|---------|---------------|--------------------|
| Valid | 2,00      | 1       | 1,2           | 1,2                |
|       | 3,00      | 22      | 25,9          | 25,9               |
|       | 4,00      | 37      | 43,5          | 70,6               |
|       | 5,00      | 25      | 29,4          | 100,0              |
|       | Total     | 85      | 100,0         | 100,0              |

## Lampiran Uji Validitas dan Uji Reliabilitas

### **Uji Validitas Adversity Quotient ( $X_1$ )**

## Lampiran Uji Validitas dan Uji Reliabilitas

|          |                     |        |        |        |        |        |        |        |        |        |
|----------|---------------------|--------|--------|--------|--------|--------|--------|--------|--------|--------|
| VAR00007 | Pearson Correlation | .297** | .378** | .356** | .978** | .321** | .307** | 1      | .373** | .701** |
|          | Sig. (2-tailed)     | .006   | .000   | .001   | .000   | .003   | .004   |        | .000   | .000   |
|          | N                   | 85     | 85     | 85     | 85     | 85     | 85     | 85     | 85     | 85     |
| VAR00008 | Pearson Correlation | .807** | .502** | .550** | .361** | .656** | .381** | .373** | 1      | .807** |
|          | Sig. (2-tailed)     | .000   | .000   | .000   | .001   | .000   | .000   | .000   |        | .000   |
|          | N                   | 85     | 85     | 85     | 85     | 85     | 85     | 85     | 85     | 85     |
| VAR00009 | Pearson Correlation | .662** | .725** | .778** | .690** | .813** | .520** | .701** | .807** | 1      |
|          | Sig. (2-tailed)     | .000   | .000   | .000   | .000   | .000   | .000   | .000   | .000   |        |
|          | N                   | 85     | 85     | 85     | 85     | 85     | 85     | 85     | 85     | 85     |

\*\*. Correlation is significant at the 0.01 level (2-tailed).

\*. Correlation is significant at the 0.05 level (2-tailed).

## Uji Reliabilitas Adversity Quotient (X<sub>1</sub>)

| <b>Reliability Statistics</b> |            |
|-------------------------------|------------|
| Cronbach's Alpha              | N of Items |

---

|      |   |
|------|---|
| .775 | 9 |
|------|---|

## Lampiran Uji Validitas dan Uji Reliabilitas

#### **Uji Validitas *Self Estem* ( $X_2$ )**

## Lampiran Uji Validitas dan Uji Reliabilitas

|          |                     |        |        |        |        |        |        |        |        |        |
|----------|---------------------|--------|--------|--------|--------|--------|--------|--------|--------|--------|
| VAR00007 | Pearson Correlation | .727** | .948** | .490** | .603** | .787** | .629** | 1      | .685** | .902** |
|          | Sig. (2-tailed)     | .000   | .000   | .000   | .000   | .000   | .000   | .000   | .000   | .000   |
|          | N                   | 85     | 85     | 85     | 85     | 85     | 85     | 85     | 85     | 85     |
| VAR00008 | Pearson Correlation | .610** | .647** | .446** | .484** | .742** | .903** | .685** | 1      | .845** |
|          | Sig. (2-tailed)     | .000   | .000   | .000   | .000   | .000   | .000   | .000   | .000   | .000   |
|          | N                   | 85     | 85     | 85     | 85     | 85     | 85     | 85     | 85     | 85     |
| VAR00009 | Pearson Correlation | .770** | .889** | .693** | .765** | .858** | .783** | .902** | .845** | 1      |
|          | Sig. (2-tailed)     | .000   | .000   | .000   | .000   | .000   | .000   | .000   | .000   | .000   |
|          | N                   | 85     | 85     | 85     | 85     | 85     | 85     | 85     | 85     | 85     |

\*\*. Correlation is significant at the 0.01 level (2-tailed).

### Uji Reliabilitas Self Estem ( $X_2$ )

| <b>Reliability Statistics</b> |            |
|-------------------------------|------------|
| Cronbach's Alpha              | N of Items |

.790 9

## Lampiran Uji Validitas dan Uji Reliabilitas

### Uji Validitas *Self Efficacy* ( $X_3$ )

|          |                     | Correlations |          |          |          |          |          |          |
|----------|---------------------|--------------|----------|----------|----------|----------|----------|----------|
|          |                     | VAR00001     | VAR00002 | VAR00003 | VAR00004 | VAR00005 | VAR00006 | VAR00007 |
| VAR00001 | Pearson Correlation | 1            | .275*    | .532**   | .263*    | .282**   | .267*    | .684**   |
|          | Sig. (2-tailed)     |              | .011     | .000     | .015     | .009     | .013     | .000     |
|          | N                   | 85           | 85       | 85       | 85       | 85       | 85       | 85       |
| VAR00002 | Pearson Correlation | .275*        | 1        | .272*    | .843**   | .412**   | .289**   | .738**   |
|          | Sig. (2-tailed)     | .011         |          | .012     | .000     | .000     | .007     | .000     |
|          | N                   | 85           | 85       | 85       | 85       | 85       | 85       | 85       |
| VAR00003 | Pearson Correlation | .532**       | .272*    | 1        | .237*    | .491**   | .046     | .657**   |
|          | Sig. (2-tailed)     | .000         | .012     |          | .029     | .000     | .677     | .000     |
|          | N                   | 85           | 85       | 85       | 85       | 85       | 85       | 85       |
| VAR00004 | Pearson Correlation | .263*        | .843**   | .237*    | 1        | .397**   | .317**   | .727**   |
|          | Sig. (2-tailed)     | .015         | .000     | .029     |          | .000     | .003     | .000     |
|          | N                   | 85           | 85       | 85       | 85       | 85       | 85       | 85       |
| VAR00005 | Pearson Correlation | .282**       | .412**   | .491**   | .397**   | 1        | .356**   | .716**   |
|          | Sig. (2-tailed)     | .009         | .000     | .000     | .000     |          | .001     | .000     |
|          | N                   | 85           | 85       | 85       | 85       | 85       | 85       | 85       |
| VAR00006 | Pearson Correlation | .267*        | .289**   | .046     | .317**   | .356**   | 1        | .541**   |
|          | Sig. (2-tailed)     | .013         | .007     | .677     | .003     | .001     |          | .000     |
|          | N                   | 85           | 85       | 85       | 85       | 85       | 85       | 85       |

## Lampiran Uji Validitas dan Uji Reliabilitas

|          |                     |        |        |        |        |        |        |    |
|----------|---------------------|--------|--------|--------|--------|--------|--------|----|
| VAR00007 | Pearson Correlation | .684** | .738** | .657** | .727** | .716** | .541** | 1  |
|          | Sig. (2-tailed)     | .000   | .000   | .000   | .000   | .000   | .000   |    |
|          | N                   | 85     | 85     | 85     | 85     | 85     | 85     | 85 |

\*. Correlation is significant at the 0.05 level (2-tailed).

\*\*. Correlation is significant at the 0.01 level (2-tailed).

### Uji Reliabilitas *Self Estem* ( $X_3$ )

| Reliability Statistics |            |
|------------------------|------------|
| Cronbach's Alpha       | N of Items |
| .768                   | 7          |

## Lampiran Uji Validitas dan Uji Reliabilitas

### Uji Validitas Motivasi Kerja (Y)

|          |                     | Correlations |         |         |         |         |         |         |         |         |         |         |
|----------|---------------------|--------------|---------|---------|---------|---------|---------|---------|---------|---------|---------|---------|
|          |                     | VAR0000      | VAR0000 | VAR0000 | VAR0000 | VAR0000 | VAR0000 | VAR0000 | VAR0000 | VAR0000 | VAR0001 | VAR0001 |
|          |                     | 1            | 2       | 3       | 4       | 5       | 6       | 7       | 8       | 9       | 0       | 1       |
| VAR00001 | Pearson Correlation | 1            | .459**  | .621**  | .395**  | .438**  | .516**  | .360**  | .429**  | .461**  | .227*   | .630**  |
|          | Sig. (2-tailed)     |              | .000    | .000    | .000    | .000    | .000    | .001    | .000    | .000    | .037    | .000    |
|          | N                   | 85           | 85      | 85      | 85      | 85      | 85      | 85      | 85      | 85      | 85      | 85      |
| VAR00002 | Pearson Correlation | .459**       | 1       | .359**  | .415**  | .922**  | .934**  | .441**  | .854**  | .879**  | .351**  | .873**  |
|          | Sig. (2-tailed)     |              | .000    | .001    | .000    | .000    | .000    | .000    | .000    | .000    | .001    | .000    |
|          | N                   | 85           | 85      | 85      | 85      | 85      | 85      | 85      | 85      | 85      | 85      | 85      |
| VAR00003 | Pearson Correlation | .621**       | .359**  | 1       | .448**  | .356**  | .433**  | .419**  | .375**  | .420**  | .309**  | .598**  |
|          | Sig. (2-tailed)     |              | .000    | .001    |         | .000    | .001    | .000    | .000    | .000    | .004    | .000    |
|          | N                   | 85           | 85      | 85      | 85      | 85      | 85      | 85      | 85      | 85      | 85      | 85      |
| VAR00004 | Pearson Correlation | .395**       | .415**  | .448**  | 1       | .345**  | .493**  | .921**  | .489**  | .512**  | .744**  | .728**  |
|          | Sig. (2-tailed)     |              | .000    | .000    | .000    |         | .001    | .000    | .000    | .000    | .000    | .000    |
|          | N                   | 85           | 85      | 85      | 85      | 85      | 85      | 85      | 85      | 85      | 85      | 85      |
| VAR00005 | Pearson Correlation | .438**       | .922**  | .356**  | .345**  | 1       | .882**  | .381**  | .788**  | .819**  | .279**  | .820**  |
|          | Sig. (2-tailed)     |              | .000    | .000    | .001    | .001    |         | .000    | .000    | .000    | .010    | .000    |
|          | N                   | 85           | 85      | 85      | 85      | 85      | 85      | 85      | 85      | 85      | 85      | 85      |
| VAR00006 | Pearson Correlation | .516**       | .934**  | .433**  | .493**  | .882**  | 1       | .523**  | .927**  | .947**  | .355**  | .923**  |
|          | Sig. (2-tailed)     |              | .000    | .000    | .000    | .000    | .000    |         | .000    | .000    | .001    | .000    |

## Lampiran Uji Validitas dan Uji Reliabilitas

|          | N                   | 85 | 85     | 85     | 85     | 85     | 85     | 85     | 85     | 85     | 85     | 85     |
|----------|---------------------|----|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|
| VAR00007 | Pearson Correlation |    | .360** | .441** | .419** | .921** | .381** | .523** | 1      | .519** | .542** | .815** |
|          | Sig. (2-tailed)     |    | .001   | .000   | .000   | .000   | .000   | .000   | .000   | .000   | .000   | .000   |
|          | N                   | 85 | 85     | 85     | 85     | 85     | 85     | 85     | 85     | 85     | 85     | 85     |
| VAR00008 | Pearson Correlation |    | .429** | .854** | .375** | .489** | .788** | .927** | .519** | 1      | .944** | .341** |
|          | Sig. (2-tailed)     |    | .000   | .000   | .000   | .000   | .000   | .000   | .000   | .000   | .000   | .001   |
|          | N                   | 85 | 85     | 85     | 85     | 85     | 85     | 85     | 85     | 85     | 85     | 85     |
| VAR00009 | Pearson Correlation |    | .461** | .879** | .420** | .512** | .819** | .947** | .542** | .944** | 1      | .392** |
|          | Sig. (2-tailed)     |    | .000   | .000   | .000   | .000   | .000   | .000   | .000   | .000   | .000   | .000   |
|          | N                   | 85 | 85     | 85     | 85     | 85     | 85     | 85     | 85     | 85     | 85     | 85     |
| VAR00010 | Pearson Correlation |    | .227*  | .351** | .309** | .744** | .279** | .355** | .815** | .341** | .392** | 1      |
|          | Sig. (2-tailed)     |    | .037   | .001   | .004   | .000   | .010   | .001   | .000   | .001   | .000   | .000   |
|          | N                   | 85 | 85     | 85     | 85     | 85     | 85     | 85     | 85     | 85     | 85     | 85     |
| VAR00011 | Pearson Correlation |    | .630** | .873** | .598** | .728** | .820** | .923** | .749** | .879** | .910** | .601** |
|          | Sig. (2-tailed)     |    | .000   | .000   | .000   | .000   | .000   | .000   | .000   | .000   | .000   | .000   |
|          | N                   | 85 | 85     | 85     | 85     | 85     | 85     | 85     | 85     | 85     | 85     | 85     |

\*\*. Correlation is significant at the 0.01 level (2-tailed).

\*. Correlation is significant at the 0.05 level (2-tailed).

## Uji Validitas Motivasi Kerja (Y) Reliability Statistics

| Cronbach's Alpha | N of Items |
|------------------|------------|
| .780             | 11         |

## Lampiran Uji Validitas dan Uji Reliabilitas

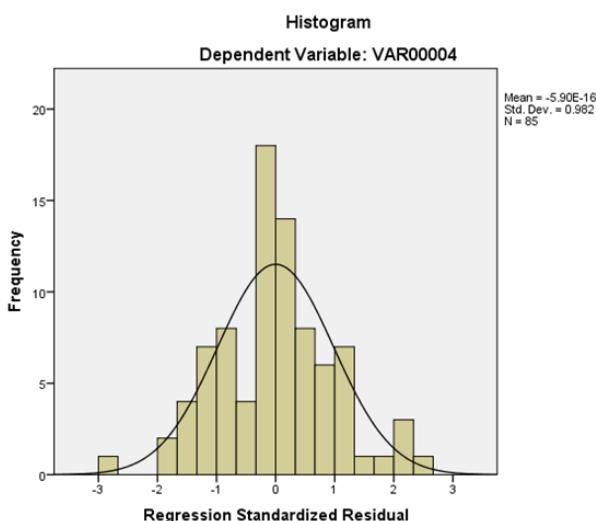
## Lampiran Uji Asumsi Klasik

### 1. UJI NORMALITAS

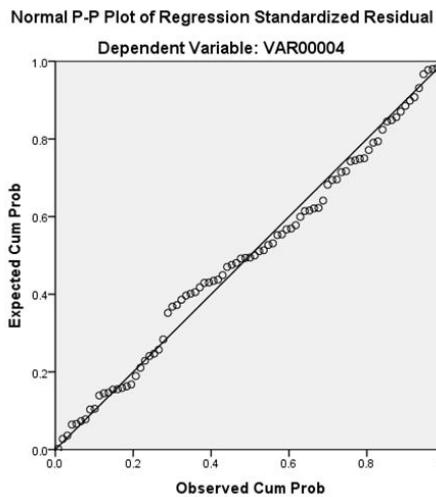
#### One-Sample Kolmogorov-Smirnov Test

|                                  | Unstandardized Residual |
|----------------------------------|-------------------------|
| N                                | 85                      |
| Normal Parameters <sup>a,b</sup> |                         |
| Mean                             | .0000000                |
| Std. Deviation                   | 4.19497514              |
| Most Extreme Differences         |                         |
| Absolute                         | .072                    |
| Positive                         | .058                    |
| Negative                         | -.072                   |
| Test Statistic                   | .072                    |
| Asymp. Sig. (2-tailed)           | .200 <sup>c,d</sup>     |

- a. Test distribution is Normal.
- b. Calculated from data.
- c. Lilliefors Significance Correction.
- d. This is a lower bound of the true significance.



## Lampiran Uji Asumsi Klasik



## 2. UJI MULTIKOLINERITAS

| Model | Coefficients <sup>a</sup>   |        |                           |      |       | Collinearity Statistics |      |       |  |  |  |
|-------|-----------------------------|--------|---------------------------|------|-------|-------------------------|------|-------|--|--|--|
|       | Unstandardized Coefficients |        | Standardized Coefficients | t    | Sig.  |                         |      |       |  |  |  |
|       | B                           | Error  | Std.                      | Beta |       |                         |      |       |  |  |  |
| 1     | (Constant)                  | -4.418 | 4.696                     |      |       | -.941                   | .350 |       |  |  |  |
|       | <i>Adversity Quotient</i>   | .587   | .135                      | .434 | 4.347 | .000                    | .444 | 2.250 |  |  |  |
|       | <i>Self Esteem</i>          | .451   | .112                      | .400 | 4.011 | .000                    | .445 | 2.247 |  |  |  |
|       | <i>Self Efficacy</i>        | .442   | .151                      | .195 | 2.921 | .005                    | .993 | 1.007 |  |  |  |

a. Dependent Variable: Motivasi Kerja

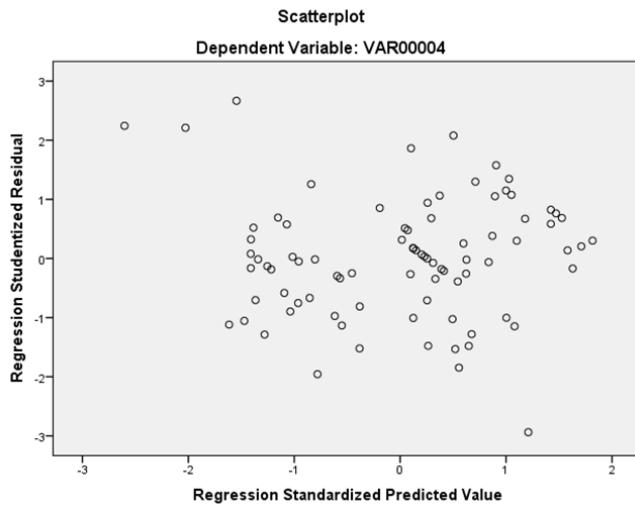
## Lampiran Uji Asumsi Klasik

### 3. UJI AUTOKORELASI

| Model | R                 | R Square | Std. Error of the Estimate | Durbin-Watson |
|-------|-------------------|----------|----------------------------|---------------|
| 1     | .801 <sup>a</sup> | .641     | 4.272                      | 1.627         |

- a. Predictors: (Constant), SELF EFFICACY, SELF ESTEEM, ADVERSITY QUOTIENT,  
b. Dependent Variable: MOTIVASI KERJA

### 4. UJI HETEROSKEDASTISITAS PLOT



## Lampiran Uji Hipotesis

### 1. Uji T Parsial

| Model |                               | Coefficients <sup>a</sup> |                             | Standardized<br>Coefficients | t     | Sig. |
|-------|-------------------------------|---------------------------|-----------------------------|------------------------------|-------|------|
|       |                               | B                         | Unstandardized Coefficients |                              |       |      |
| 1     | (Constant)                    | -4.418                    | 4.696                       |                              | -.941 | .350 |
|       | <i>Adversity<br/>Quotient</i> | .587                      | .135                        | .434                         | 4.347 | .000 |
|       | <i>Self Esteem</i>            | .451                      | .112                        | .400                         | 4.011 | .000 |
|       | <i>Self Efficacy</i>          | .442                      | .151                        | .195                         | 2.921 | .005 |

a. Dependent Variable: Motivasi Kerja

## 2. Uji F Simultan

| ANOVA <sup>a</sup> |            |                |    |             |        |                   |
|--------------------|------------|----------------|----|-------------|--------|-------------------|
| Model              |            | Sum of Squares | df | Mean Square | F      | Sig.              |
| 1                  | Regression | 2638.536       | 3  | 879.512     | 48.194 | .000 <sup>b</sup> |
|                    | Residual   | 1478.217       | 81 | 18.250      |        |                   |
|                    | Total      | 4116.753       | 84 |             |        |                   |

a. Dependent Variable: MOTIVASI KERJA

b. Predictors: (Constant) *SELF EFFICACY, SELF ESTEEM, ADVERSITY QUOTIENT*

## ANALISIS REGRESI LINIER BERGANDA

### Model Summary<sup>b</sup>

| Model | R                 | R Square | Adjusted R Square | Std. Error of the Estimate |
|-------|-------------------|----------|-------------------|----------------------------|
| 1     | .801 <sup>a</sup> | .641     | .628              | 4.272                      |

- a. Predictors: (Constant), SELF EFFICACY, SELF ESTEEM, ADVERSITY QUOTIENT
- b. Dependent Variable: MOTIVASI KERJA

| Model | Coefficients <sup>a</sup> |                             |                           | t     | Sig.  |
|-------|---------------------------|-----------------------------|---------------------------|-------|-------|
|       | B                         | Unstandardized Coefficients | Standardized Coefficients |       |       |
| 1     | (Constant)                | -4.418                      | 4.696                     | -.941 | .350  |
|       | ADVERSITY                 | .587                        | .135                      | .434  | 4.347 |
|       | QUOTIENT                  |                             |                           |       | .000  |
|       | SELF ESTEEM               | .451                        | .112                      | .400  | 4.011 |
|       | SELF EFFICACY             | .442                        | .151                      | .195  | 2.921 |
|       |                           |                             |                           |       | .005  |

- a. Dependent Variable: MOTIVASI KERJA