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4. Tanggal Mangajukan Skripsi : 5 November 2020
5. Judul Skripsi : Pengaruh Iklan Televisi, *Brand Image*, dan Kualitas Produk Terhadap Keputusan Pembelian Pada Konsumen Teh Siap Minum Dalam Kemasan Teh Pucuk Harum di Toko Cemilan Perumtas 3 Sidoarjo
6. Dosen Pembimbing : I Made Bagus Dwiarta, S.E., M.M
7. Konsultasi :

| No. | Tanggal | Paraf Pembimbing | Uraian / Kegiatan |
|-----|----------|---|---------------------|
| 1. | 05/11/20 |  | Judul revisi |
| 2. | 09/11/20 |  | Acc judul |
| 3. | 26/11/20 |  | Revisi Bab I |
| 4. | 16/12/20 |  | Acc Bab I |
| 5. | 29/12/20 |  | Revisi Bab II |
| 6. | 08/01/21 |  | Acc Bab II |
| 7. | 12/01/21 |  | Revisi Bab III |
| 8. | 21/01/21 |  | Acc Bab III |
| 9. | 08/03/21 |  | Revisi Bab IV dan V |
| 10. | 17/03/21 |  | Acc Bab IV dan V |
| 11. | 23/03/21 |  | Artikel |

8. Tanggal Selesai Menulis Skripsi : 23 Maret 2021
9. Telah diuji dengan nilai :

Surabaya,
Dosen Pembimbing,


I Made Bagus Dwiarta, S.E., M.M
NIP. 1109508/DY



UNIVERSITAS PGRI ADI BUANA SURABAYA
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Website : <http://www.fc.unipashy.ac.id>

Nomor : 210050/01/FEB/II/2021
Lampiran : -
Perihal : Ijin Penelitian dan Pengambilan Data

Kepada Yth:
Bapak/Ibu Owner Toko Cemilan
Perumtas 3 Blok A-6
di-
Sidoarjo

Sesuai Kurikulum Fakultas Ekonomi dan Bisnis Universitas PGRI Adi Buana Surabaya, maka mahasiswa wajib menulis Skripsi/Tugas Akhir dalam bentuk Laporan Penelitian dan Artikel Ilmiah. Berkaitan dengan hal tersebut mohon perkenan Bapak/Ibu untuk memberikan ijin penelitian kepada mahasiswa kami yang tersebut dibawah ini :

Nama : Armanda Yuli Agasti Ningsih
NIM : 171500158
Prodi : Manajemen
Judul Skripsi : **Pengaruh Iklan Televisi, *Brand Image*, dan Kualitas produk Terhadap Keputusan Pembelian Pada Konsumen Teh Dalam Kemasan Siap Minum Teh Pucuk Harum di Toko Cemilan Perumtas 3 Sidoarjo**

Demikian atas perkenan serta kebijaksanaan Bapak/Ibu kami sampaikan terima kasih.

Sidoarjo, 03 Februari 2021
Degan,

Agus Purwanto, M.M
01222 199003 1001



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SURAT PERNYATAAN BEBAS PLAGIASI

Yang bertanda tangan di bawah ini :

Nama : I Made Bagus Dwiarta, S.E., M.M.
Jabatan : Ketua Program Studi Manajemen

Menyatakan bahwa :

Nama : Armanda Yuli Agasti Ningsih
NIM : 171500158
Prodi : Manajemen

telah melakukan uji plagiasi dengan judul artikel PENGARUH IKLAN TELEVISI, BRAND IMAGE DAN KUALITAS PRODUK TERHADAP KEPUTUSAN PEMBELIAN TEH PUCUK HARUM DI TOKO CEMILAN PERUMTAS 3 SIDOARJO, dengan hasil Similarity Index 14% sehingga layak untuk mengikuti sidang skripsi.

Demikian surat pernyataan ini kami buat untuk dipergunakan sebagaimana mestinya.

Surabaya, 10 Mei 2021
Ketua Program Studi Manajemen,
I Made Bagus Dwiarta, S.E., M.M.



UNIVERSITAS PGRI ADI BUANA SURABAYA
- FAKULTAS EKONOMI dan BISNIS

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BERITA ACARA
BIMBINGAN REVISI SKRIPSI

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NIM/Program Studi : 11020016 / Manajemen
Judul Skripsi : Pengaruh Iklan Televisi, Brand Image dan Kualitas Product terhadap keputusan pembelian pada konsumen teh dalam kemasan Siap Minum Teh Picut Hitam di Toko Camilan Perantara S. Sidoarjo
Tanggal Ujian Skripsi : 09 April 2021
Penguji : 1. Dr. Mach Munir Rachman., Ec., Msi
2. Dr. Eddy Sulistyawan, M. G.

| No | Tanggal | Materi Konsultasi | Paraf Penguji |
|----|------------|-------------------|---------------|
| 1 | 14/04/2021 | Revisi Kuesioner | |
| 2 | | | |
| 3 | | | |
| 4 | | | |
| 5 | | | |
| 6 | | | |
| 7 | | | |
| 8 | | | |

Penguji I,

Surabaya,
Penguji II,

Dr. Eddy Sulistyawan, M. G.




UNIVERSITAS PGRI ADI BUANA SURABAYA
- FAKULTAS EKONOMI dan BISNIS

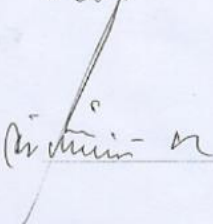
Kampus : Jl. DukuhMenanggal XII/4 , Telp- Fax. 031-8281183 Surabaya 60234
Website : <http://www.unipasby.ac.id>

BERITA ACARA
BIMBINGAN REVISI SKRIPSI

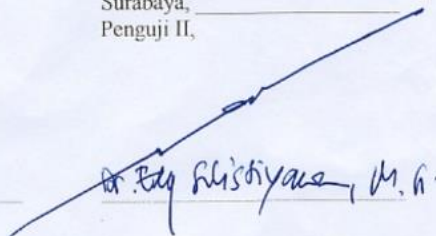
Nama : Amanda Yuli Agasti Mingsih
NIM/Program Studi : 171500158 / Manajemen
Judul Skripsi : Pengaruh Iklan Televisi, Brand Image & Kualitas produk terhadap keputusan pembelian pada konsumen teh dalam kemasan Snap Minum Teh Pucuk Harum di Toko Camilan Pemuntas 3 Sidoarjo.
Tanggal Ujian Skripsi : 09 April 2021
Penguji : 1. Dr. Mach Munir Rachman, Ec., Msi.
2. Dr. Eddy Sulistyawan, Ssi., Msi

| No | Tanggal | Materi Konsultasi | Paraf Penguji |
|----|----------|----------------------------------|--|
| 1 | 20/04/21 | Uji validitas, Uji reliabilitas. |  |
| 2 | | | |
| 3 | | | |
| 4 | | | |
| 5 | | | |
| 6 | | | |
| 7 | | | |
| 8 | | | |

Penguji I,



Surabaya,
Penguji II,



HALAMAN PENGESAHAN

Judul Skripsi : Pengaruh Iklan Televisi, *Brand Image*, dan Kualitas Produk Terhadap Keputusan Pembelian Pada Konsumen Teh Siap Minum Dalam Kemasan Teh Pucuk Harum di Toko Cemilan Perumtas 3 Sidoarjo

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Dosen Pembimbing,


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Kerja Program Studi,
I Made Bagus Dwiarta, S.E., M.M
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Mengetujui,
Dekan,

Dr. H. Teguh Purwanto, MM
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BERITA ACARA UJIAN SKRIPSI

Skripsi ini diterima dan disetujui oleh Panitia Ujian Skripsi Sarjana
Ekonomi Program Studi Manajemen Fakultas Ekonomi
Universitas PGRI Adi Buana Surabaya:

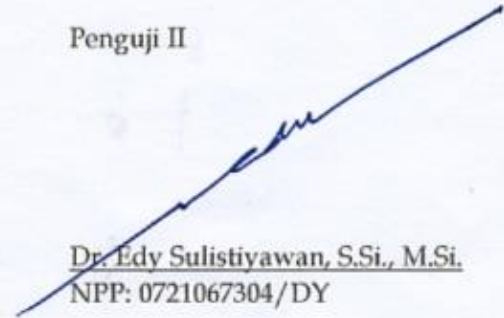
Pada Hari : Selasa
Tanggal : 20 April
Tahun : 2021

Penguji I



Moch. Munir R, Drs., Ec., M.Si., Dr
NPP: 1601751/DY

Penguji II



Dr. Edy Sulistiyawan, S.Si., M.Si.
NPP: 0721067304/DY

Kuesioner Penelitian

Responden yang terhormat,

Terima kasih atas kesediaan Saudara/i untuk berpartisipasi dalam mengisi dan menjawab seluruh pertanyaan yang ada dalam kuesioner ini. Penelitian ini digunakan untuk menyusun laporan penelitian dengan judul : “Pengaruh Iklan Televisi, Brand Image, dan Kualitas Produk Terhadap Keputusan Pembelian Pada Konsumen Teh Dalam Kemasan Siap Minum Teh Pucuk Harum di Toko Cemilan Perumtas Sidoarjo.”

Penelitian ini merupakan salah satu syarat kelulusan di jenjang S1. Berkaitan dengan hal tersebut, saya mohon kesediaan Saudara/i meluangkan waktu untuk mengisi kuesioner ini.

Penelitian ini hanya ditujukan untuk responden yang pernah Mengkonsumsi produk Teh Pucuk Harum. Atas kesediaan waktu Saudara/i, saya ucapkan terima kasih.

Hormat saya,

Armanda Yuli Agasti Ningsih

A. Bagian I : Screening Responden

Apakah saudara pernah mengkonsumsi teh pucuk?

- Ya (lanjutkan ke bagian selanjutnya)
- Tidak (*stop* dan terimakasih)

B. Bagian II : Identitas Responden

1. Nama :

C. Bagian II : Pertanyaan

Penilaian dapat dilakukan berdasarkan skala sebagai berikut :

| NO | Jawaban | Skor |
|----|---------------------------|------|
| 1. | Sangat Setuju (SS) | 5 |
| 2. | Setuju (S) | 4 |
| 3. | Ragu-Ragu (RR) | 3 |
| 4. | Tidak Setuju (TS) | 2 |
| 5. | Sangat Tidak Setuju (STS) | 1 |

| No | Pertanyaan | Jawaban | | | | |
|---------------------------------------|--|---------|---|----|----|-----|
| | | SS | S | RR | TS | STS |
| Iklan Televisi (X₁) | | | | | | |
| X_{1,1} Voice | | | | | | |
| 1. | Menurut saya Iklan Teh Pucuk Harum sangat menarik | | | | | |
| 2. | Jingle Teh Pucuk Harum menggunakan bahasa yang sederhana sehingga mudah dimengerti | | | | | |
| X_{1,2} Music | | | | | | |
| 3. | Ketika mendengarkan lagu dalam Iklan Teh Pucuk Harum membuat | | | | | |

| | | | | | | |
|--|--|--|--|--|--|--|
| | saya juga ingin menyanyikan lagu tersebut. | | | | | |
| X _{1.3} . Screen Words | | | | | | |
| 4. | Penulisan huruf Teh Pucuk Harum dalam Iklan sangatlah jelas | | | | | |
| 5. | Pengucapan Teh Pucuk Harum dalam iklan sangatlah jelas | | | | | |
| X _{1.4} PICTURES | | | | | | |
| 6. | Menurut saya gambar pada iklan Teh Pucuk Harum terarah dan dapat dimengerti | | | | | |
| 7. | Latar belakang iklan Teh Pucuk Harum bernuansa alam | | | | | |
| X _{1.5} . Colors | | | | | | |
| 8. | Penceritaan Produk Teh Pucuk Harum dapat diterima oleh masyarakat | | | | | |
| 9. | Saya senang melihat iklan Teh Pucuk Harum | | | | | |
| X _{1.6} . Movement | | | | | | |
| 10. | Saya dapat memahami tujuan dan maksud dari iklan Teh Pucuk Harum | | | | | |
| 11. | Iklan Teh Pucuk Harum memberikan kesan jika Teh Pucuk Harum terbuat dari daun teh pilihan | | | | | |
| Brand Image (Citra Merek) (X₂) | | | | | | |
| X _{2.1} . Citra Perusahaan (<i>Corporate Image</i>) | | | | | | |
| 12. | Teh Pucuk Harum dibuat oleh perusahaan PT. Mayora Indah Tbk yang memiliki reputasi yang baik | | | | | |
| 13. | Jaringan Distribusi Perusahaan Teh Pucuk Harum sangatlah Luas. | | | | | |
| X _{2.2} . Citra Produk (<i>Product Image</i>) | | | | | | |

| | | | | | | |
|--|--|--|--|--|--|--|
| 14. | Produk Teh Pucuk Harum banyak dipilih oleh masyarakat | | | | | |
| 15. | Saya merasa lebih senang mengkonsumsi produk Teh Pucuk Harum karena rasa dan mutu yang terjamin. | | | | | |
| X_{2.3}. Citra Pemakai (User Image) | | | | | | |
| 16. | Produk Teh Pucuk Harum merupakan produk yang telah memiliki merek yang kuat sehingga menjadi pilihan | | | | | |
| 17. | Teh Pucuk Harum cocok dinikmati semua kalangan | | | | | |
| Kualitas Produk (X₃) | | | | | | |
| X_{3.1}. Rasa | | | | | | |
| 18. | Teh Pucuk Harum memiliki rasa yang enak | | | | | |
| 19. | Teh Pucuk Harum membuat ketagihan | | | | | |
| X_{3.2}. Keragaman | | | | | | |
| 20. | Teh Pucuk Harum memiliki keberagaman kemasan | | | | | |
| 21. | Teh Pucuk Harum menyediakan dua pilihan varian | | | | | |
| X_{3.3}. Kesesuaian | | | | | | |
| 22. | Teh Pucuk Harum sesuai dengan lidah masyarakat Indonesia | | | | | |
| 23. | Teh Pucuk Harum cocok dinikmati disegala suasana | | | | | |
| X_{3.4}. Daya Tahan | | | | | | |
| 24. | Teh Pucuk Harum dikenam as dengan baik sehingga tahan lama. | | | | | |
| 25. | Teh Pucuk Harum memiliki ketahanan yang kuat. | | | | | |

| Keputusan Pembelian (Y) | | | | | |
|--|--|--|--|--|--|
| Y _{1.1} Pembelian Produk | | | | | |
| 26. | Saya membeli produk Teh Pucuk Harum karna dapat menghilangkan dahaga | | | | |
| 27. | Teh Pucuk Harum merupakan produk minuman teh yang berkualitas | | | | |
| Y _{1.2} Pembelian Merek | | | | | |
| 28. | Saya membeli Teh Pucuk Harum karna merek | | | | |
| Y _{1.3} Pemilihan Saluran Pembelian | | | | | |
| 29. | Teh Pucuk Harum menjadi pilihan utama ketika membeli minuman teh dalam kemasan | | | | |
| Y _{1.4} Penentuan waktu pembelian | | | | | |
| 30. | Ketika sedang berpergian saya membeli teh pucuk | | | | |
| Y _{1.5} Jumlah | | | | | |
| 31. | Saya membeli Teh Pucuk Harum lebih dari satu | | | | |

LAMPIRAN 6

VALIDITAS SAMPEL KECIL

| | | Correlations | | | | | | | | | | | Iklan Televisi |
|----------------|---------------------|--------------|---------|---------|---------|--------|---------|--------|--------|---------|---------|---------|----------------|
| | | X1_1 | X1_2 | X1_3 | X1_4 | X1_5 | X1_6 | X1_7 | X1_8 | X1_9 | X1_10 | X1_11 | |
| X1_1 | Pearson Correlation | 1 | .894** | .884** | .587** | .550** | .587** | .567** | .778** | 1.000** | .894** | .884** | .924** |
| | Sig. (2-tailed) | | .000 | .000 | .001 | .002 | .001 | .001 | .000 | .000 | .000 | .000 | .000 |
| | N | 30 | 30 | 30 | 30 | 30 | 30 | 30 | 30 | 30 | 30 | 30 | 30 |
| X1_2 | Pearson Correlation | .894** | 1 | .756** | .476** | .442* | .476** | .458* | .907** | .894** | 1.000** | .756** | .863** |
| | Sig. (2-tailed) | .000 | | .000 | .008 | .014 | .008 | .011 | .000 | .000 | .000 | .000 | .000 |
| | N | 30 | 30 | 30 | 30 | 30 | 30 | 30 | 30 | 30 | 30 | 30 | 30 |
| X1_3 | Pearson Correlation | .884** | .756** | 1 | .562** | .500** | .562** | .530** | .806** | .884** | .756** | 1.000** | .876** |
| | Sig. (2-tailed) | .000 | .000 | | .001 | .005 | .001 | .003 | .000 | .000 | .000 | .000 | .000 |
| | N | 30 | 30 | 30 | 30 | 30 | 30 | 30 | 30 | 30 | 30 | 30 | 30 |
| X1_4 | Pearson Correlation | .587** | .476** | .562** | 1 | .948** | 1.000** | .973** | .382* | .587** | .476** | .562** | .817** |
| | Sig. (2-tailed) | .001 | .008 | .001 | | .000 | .000 | .000 | .037 | .001 | .008 | .001 | .000 |
| | N | 30 | 30 | 30 | 30 | 30 | 30 | 30 | 30 | 30 | 30 | 30 | 30 |
| X1_5 | Pearson Correlation | .550** | .442* | .500** | .948** | 1 | .948** | .918** | .328 | .550** | .442* | .500** | .773** |
| | Sig. (2-tailed) | .002 | .014 | .005 | .000 | | .000 | .000 | .076 | .002 | .014 | .005 | .000 |
| | N | 30 | 30 | 30 | 30 | 30 | 30 | 30 | 30 | 30 | 30 | 30 | 30 |
| X1_6 | Pearson Correlation | .587** | .476** | .562** | 1.000** | .948** | 1 | .973** | .382* | .587** | .476** | .562** | .817** |
| | Sig. (2-tailed) | .001 | .008 | .001 | .000 | .000 | | .000 | .037 | .001 | .008 | .001 | .000 |
| | N | 30 | 30 | 30 | 30 | 30 | 30 | 30 | 30 | 30 | 30 | 30 | 30 |
| X1_7 | Pearson Correlation | .567** | .458* | .530** | .973** | .918** | .973** | 1 | .355 | .567** | .458* | .530** | .794** |
| | Sig. (2-tailed) | .001 | .011 | .003 | .000 | .000 | .000 | | .055 | .001 | .011 | .003 | .000 |
| | N | 30 | 30 | 30 | 30 | 30 | 30 | 30 | 30 | 30 | 30 | 30 | 30 |
| X1_8 | Pearson Correlation | .778** | .907** | .806** | .382* | .328 | .382* | .355 | 1 | .778** | .907** | .806** | .789** |
| | Sig. (2-tailed) | .000 | .000 | .000 | .037 | .076 | .037 | .055 | | .000 | .000 | .000 | .000 |
| | N | 30 | 30 | 30 | 30 | 30 | 30 | 30 | 30 | 30 | 30 | 30 | 30 |
| X1_9 | Pearson Correlation | 1.000** | .894** | .884** | .587** | .550** | .587** | .567** | .778** | 1 | .894** | .884** | .924** |
| | Sig. (2-tailed) | .000 | .000 | .000 | .001 | .002 | .001 | .001 | .000 | .000 | .000 | .000 | .000 |
| | N | 30 | 30 | 30 | 30 | 30 | 30 | 30 | 30 | 30 | 30 | 30 | 30 |
| X1_10 | Pearson Correlation | .894** | 1.000** | .756** | .476** | .442* | .476** | .459* | .907** | .894** | 1 | .756** | .863** |
| | Sig. (2-tailed) | .000 | .000 | .000 | .008 | .014 | .008 | .011 | .000 | .000 | .000 | .000 | .000 |
| | N | 30 | 30 | 30 | 30 | 30 | 30 | 30 | 30 | 30 | 30 | 30 | 30 |
| X1_11 | Pearson Correlation | .884** | .756** | 1.000** | .562** | .500** | .562** | .530** | .806** | .884** | .756** | 1 | .876** |
| | Sig. (2-tailed) | .000 | .000 | .000 | .001 | .005 | .001 | .003 | .000 | .000 | .000 | .000 | .000 |
| | N | 30 | 30 | 30 | 30 | 30 | 30 | 30 | 30 | 30 | 30 | 30 | 30 |
| Iklan Televisi | Pearson Correlation | .924** | .863** | .876** | .817** | .773** | .817** | .794** | .789** | .924** | .863** | .876** | 1 |
| | Sig. (2-tailed) | .000 | .000 | .000 | .000 | .000 | .000 | .000 | .000 | .000 | .000 | .000 | .000 |
| | N | 30 | 30 | 30 | 30 | 30 | 30 | 30 | 30 | 30 | 30 | 30 | 30 |

***. Correlation is significant at the 0.01 level (2-tailed).

*. Correlation is significant at the 0.05 level (2-tailed).

Correlations

| | | X2_1 | X2_2 | X2_3 | X2_4 | X2_5 | X2_6 | Brand Image |
|-------------|---------------------|--------|--------|------|--------|--------|--------|-------------|
| X2_1 | Pearson Correlation | 1 | .850** | .142 | .925** | .811** | .841** | .943** |
| | Sig. (2-tailed) | | .000 | .454 | .000 | .000 | .000 | .000 |
| | N | 30 | 30 | 30 | 30 | 30 | 30 | 30 |
| X2_2 | Pearson Correlation | .850** | 1 | .250 | .783** | .721** | .747** | .900** |
| | Sig. (2-tailed) | .000 | | .183 | .000 | .000 | .000 | .000 |
| | N | 30 | 30 | 30 | 30 | 30 | 30 | 30 |
| X2_3 | Pearson Correlation | .142 | .250 | 1 | .116 | .141 | .065 | .337 |
| | Sig. (2-tailed) | .454 | .183 | | .543 | .456 | .734 | .069 |
| | N | 30 | 30 | 30 | 30 | 30 | 30 | 30 |
| X2_4 | Pearson Correlation | .925** | .783** | .116 | 1 | .788** | .821** | .914** |
| | Sig. (2-tailed) | .000 | .000 | .543 | | .000 | .000 | .000 |
| | N | 30 | 30 | 30 | 30 | 30 | 30 | 30 |
| X2_5 | Pearson Correlation | .811** | .721** | .141 | .788** | 1 | .793** | .878** |
| | Sig. (2-tailed) | .000 | .000 | .456 | .000 | | .000 | .000 |
| | N | 30 | 30 | 30 | 30 | 30 | 30 | 30 |
| X2_6 | Pearson Correlation | .841** | .747** | .065 | .821** | .793** | 1 | .883** |
| | Sig. (2-tailed) | .000 | .000 | .734 | .000 | .000 | | .000 |
| | N | 30 | 30 | 30 | 30 | 30 | 30 | 30 |
| Brand Image | Pearson Correlation | .943** | .900** | .337 | .914** | .878** | .883** | 1 |
| | Sig. (2-tailed) | .000 | .000 | .069 | .000 | .000 | .000 | |
| | N | 30 | 30 | 30 | 30 | 30 | 30 | 30 |

** . Correlation is significant at the 0.01 level (2-tailed).

Correlations

| | | X3_1 | X3_2 | X3_3 | X3_4 | X3_5 | X3_6 | X3_7 | X3_8 | Kualitas Produk |
|-----------------|---------------------|---------|---------|---------|--------|--------|--------|---------|---------|-----------------|
| X3_1 | Pearson Correlation | 1 | .957** | .957** | .882** | .917** | .918** | 1.000** | .957** | .985** |
| | Sig. (2-tailed) | | .000 | .000 | .000 | .000 | .000 | .000 | .000 | .000 |
| | N | 30 | 30 | 30 | 30 | 30 | 30 | 30 | 30 | 30 |
| X3_2 | Pearson Correlation | .957** | 1 | 1.000** | .847** | .956** | .881** | .957** | 1.000** | .986** |
| | Sig. (2-tailed) | .000 | | .000 | .000 | .000 | .000 | .000 | .000 | .000 |
| | N | 30 | 30 | 30 | 30 | 30 | 30 | 30 | 30 | 30 |
| X3_3 | Pearson Correlation | .957** | 1.000** | 1 | .847** | .956** | .881** | .957** | 1.000** | .986** |
| | Sig. (2-tailed) | .000 | .000 | | .000 | .000 | .000 | .000 | .000 | .000 |
| | N | 30 | 30 | 30 | 30 | 30 | 30 | 30 | 30 | 30 |
| X3_4 | Pearson Correlation | .882** | .847** | .847** | 1 | .814** | .784** | .882** | .847** | .896** |
| | Sig. (2-tailed) | .000 | .000 | .000 | | .000 | .000 | .000 | .000 | .000 |
| | N | 30 | 30 | 30 | 30 | 30 | 30 | 30 | 30 | 30 |
| X3_5 | Pearson Correlation | .917** | .956** | .956** | .814** | 1 | .846** | .917** | .956** | .955** |
| | Sig. (2-tailed) | .000 | .000 | .000 | .000 | | .000 | .000 | .000 | .000 |
| | N | 30 | 30 | 30 | 30 | 30 | 30 | 30 | 30 | 30 |
| X3_6 | Pearson Correlation | .918** | .881** | .881** | .784** | .846** | 1 | .918** | .881** | .923** |
| | Sig. (2-tailed) | .000 | .000 | .000 | .000 | .000 | | .000 | .000 | .000 |
| | N | 30 | 30 | 30 | 30 | 30 | 30 | 30 | 30 | 30 |
| X3_7 | Pearson Correlation | 1.000** | .957** | .957** | .882** | .917** | .918** | 1 | .957** | .985** |
| | Sig. (2-tailed) | .000 | .000 | .000 | .000 | .000 | .000 | | .000 | .000 |
| | N | 30 | 30 | 30 | 30 | 30 | 30 | 30 | 30 | 30 |
| X3_8 | Pearson Correlation | .957** | 1.000** | 1.000** | .847** | .956** | .881** | .957** | 1 | .986** |
| | Sig. (2-tailed) | .000 | .000 | .000 | .000 | .000 | .000 | .000 | | .000 |
| | N | 30 | 30 | 30 | 30 | 30 | 30 | 30 | 30 | 30 |
| Kualitas Produk | Pearson Correlation | .985** | .986** | .986** | .896** | .955** | .923** | .985** | .986** | 1 |
| | Sig. (2-tailed) | .000 | .000 | .000 | .000 | .000 | .000 | .000 | .000 | |
| | N | 30 | 30 | 30 | 30 | 30 | 30 | 30 | 30 | 30 |

** Correlation is significant at the 0.01 level (2-tailed).

Correlations

| | | Y_1 | Y_2 | Y_3 | Y_4 | Y_5 | Y_6 | Keputusan Pembelian |
|---------------------|---------------------|--------|--------|--------|--------|--------|--------|---------------------|
| Y_1 | Pearson Correlation | 1 | .885** | .842** | .734** | .701** | .611** | .883** |
| | Sig. (2-tailed) | | .000 | .000 | .000 | .000 | .000 | .000 |
| | N | 30 | 30 | 30 | 30 | 30 | 30 | 30 |
| Y_2 | Pearson Correlation | .885** | 1 | .739** | .778** | .739** | .731** | .903** |
| | Sig. (2-tailed) | .000 | | .000 | .000 | .000 | .000 | .000 |
| | N | 30 | 30 | 30 | 30 | 30 | 30 | 30 |
| Y_3 | Pearson Correlation | .842** | .739** | 1 | .657** | .627** | .547** | .817** |
| | Sig. (2-tailed) | .000 | .000 | | .000 | .000 | .002 | .000 |
| | N | 30 | 30 | 30 | 30 | 30 | 30 | 30 |
| Y_4 | Pearson Correlation | .734** | .778** | .657** | 1 | .978** | .962** | .952** |
| | Sig. (2-tailed) | .000 | .000 | .000 | | .000 | .000 | .000 |
| | N | 30 | 30 | 30 | 30 | 30 | 30 | 30 |
| Y_5 | Pearson Correlation | .701** | .739** | .627** | .978** | 1 | .938** | .929** |
| | Sig. (2-tailed) | .000 | .000 | .000 | .000 | | .000 | .000 |
| | N | 30 | 30 | 30 | 30 | 30 | 30 | 30 |
| Y_6 | Pearson Correlation | .611** | .731** | .547** | .962** | .938** | 1 | .894** |
| | Sig. (2-tailed) | .000 | .000 | .002 | .000 | .000 | | .000 |
| | N | 30 | 30 | 30 | 30 | 30 | 30 | 30 |
| Keputusan Pembelian | Pearson Correlation | .883** | .903** | .817** | .952** | .929** | .894** | 1 |
| | Sig. (2-tailed) | .000 | .000 | .000 | .000 | .000 | .000 | |
| | N | 30 | 30 | 30 | 30 | 30 | 30 | 30 |

** . Correlation is significant at the 0.01 level (2-tailed).

RELIABILITAS SAMPEL KECIL

X1

Reliability Statistics

| Cronbach's Alpha | N of Items |
|---------------------|------------|
| .960 | 11 |

X2

Reliability Statistics

| Cronbach's Alpha | N of Items |
|---------------------|------------|
| .899 | 6 |

X3

Reliability Statistics

| Cronbach's Alpha | N of Items |
|---------------------|------------|
| .989 | 8 |

Y

Reliability Statistics

| Cronbach's Alpha | N of Items |
|---------------------|------------|
| .951 | 6 |

LAMPIRAN 7

HASIL UJI FREKUENSI VARIABEL

IKLAN TELEVISI (X1)

X1_1

| | | Frequency | Percent | Valid Percent | Cumulative Percent |
|-------|---------------|-----------|---------|---------------|--------------------|
| Valid | Tidak Setuju | 1 | .9 | .9 | .9 |
| | Ragu-Ragu | 19 | 17.6 | 17.6 | 18.5 |
| | Setuju | 60 | 55.6 | 55.6 | 74.1 |
| | Sangat Setuju | 28 | 25.9 | 25.9 | 100.0 |
| | Total | 108 | 100.0 | 100.0 | |

X1_2

| | | Frequency | Percent | Valid Percent | Cumulative Percent |
|-------|---------------|-----------|---------|---------------|--------------------|
| Valid | Tidak Setuju | 3 | 2.8 | 2.8 | 2.8 |
| | Ragu-Ragu | 26 | 24.1 | 24.1 | 26.9 |
| | Setuju | 54 | 50.0 | 50.0 | 76.9 |
| | Sangat Setuju | 25 | 23.1 | 23.1 | 100.0 |
| | Total | 108 | 100.0 | 100.0 | |

X1_3

| | | Frequency | Percent | Valid Percent | Cumulative Percent |
|-------|---------------|-----------|---------|---------------|--------------------|
| Valid | Tidak Setuju | 1 | .9 | .9 | .9 |
| | Ragu-Ragu | 19 | 17.6 | 17.6 | 18.5 |
| | Setuju | 53 | 49.1 | 49.1 | 67.6 |
| | Sangat Setuju | 35 | 32.4 | 32.4 | 100.0 |
| | Total | 108 | 100.0 | 100.0 | |

X1_4

| | | Frequency | Percent | Valid Percent | Cumulative Percent |
|-------|---------------|-----------|---------|---------------|--------------------|
| Valid | Tidak Setuju | 1 | .9 | .9 | .9 |
| | Ragu-Ragu | 14 | 13.0 | 13.0 | 13.9 |
| | Setuju | 54 | 50.0 | 50.0 | 63.9 |
| | Sangat Setuju | 39 | 36.1 | 36.1 | 100.0 |
| | Total | 108 | 100.0 | 100.0 | |

X1_5

| | | Frequency | Percent | Valid Percent | Cumulative Percent |
|-------|---------------|-----------|---------|---------------|--------------------|
| Valid | Tidak Setuju | 1 | .9 | .9 | .9 |
| | Ragu-Ragu | 17 | 15.7 | 15.7 | 16.7 |
| | Setuju | 50 | 46.3 | 46.3 | 63.0 |
| | Sangat Setuju | 40 | 37.0 | 37.0 | 100.0 |
| | Total | 108 | 100.0 | 100.0 | |

X1_6

| | | Frequency | Percent | Valid Percent | Cumulative Percent |
|-------|---------------|-----------|---------|---------------|--------------------|
| Valid | Tidak Setuju | 2 | 1.9 | 1.9 | 1.9 |
| | Ragu-Ragu | 18 | 16.7 | 16.7 | 18.5 |
| | Setuju | 54 | 50.0 | 50.0 | 68.5 |
| | Sangat Setuju | 34 | 31.5 | 31.5 | 100.0 |
| | Total | 108 | 100.0 | 100.0 | |

X1_7

| | | Frequency | Percent | Valid Percent | Cumulative Percent |
|-------|---------------|-----------|---------|---------------|--------------------|
| Valid | Tidak Setuju | 2 | 1.9 | 1.9 | 1.9 |
| | Ragu-Ragu | 20 | 18.5 | 18.5 | 20.4 |
| | Setuju | 52 | 48.1 | 48.1 | 68.5 |
| | Sangat Setuju | 34 | 31.5 | 31.5 | 100.0 |
| | Total | 108 | 100.0 | 100.0 | |

X1_8

| | | Frequency | Percent | Valid Percent | Cumulative Percent |
|-------|---------------|-----------|---------|---------------|--------------------|
| Valid | Tidak Setuju | 2 | 1.9 | 1.9 | 1.9 |
| | Ragu-Ragu | 16 | 14.8 | 14.8 | 16.7 |
| | Setuju | 61 | 56.5 | 56.5 | 73.1 |
| | Sangat Setuju | 29 | 26.9 | 26.9 | 100.0 |
| | Total | 108 | 100.0 | 100.0 | |

X1_9

| | | Frequency | Percent | Valid Percent | Cumulative Percent |
|-------|---------------|-----------|---------|---------------|--------------------|
| Valid | Tidak Setuju | 2 | 1.9 | 1.9 | 1.9 |
| | Ragu-Ragu | 19 | 17.6 | 17.6 | 19.4 |
| | Setuju | 59 | 54.6 | 54.6 | 74.1 |
| | Sangat Setuju | 28 | 25.9 | 25.9 | 100.0 |
| | Total | 108 | 100.0 | 100.0 | |

X1_10

| | | Frequency | Percent | Valid Percent | Cumulative Percent |
|-------|---------------|-----------|---------|---------------|--------------------|
| Valid | Tidak Setuju | 5 | 4.6 | 4.6 | 4.6 |
| | Ragu-Ragu | 26 | 24.1 | 24.1 | 28.7 |
| | Setuju | 52 | 48.1 | 48.1 | 76.9 |
| | Sangat Setuju | 25 | 23.1 | 23.1 | 100.0 |
| | Total | 108 | 100.0 | 100.0 | |

X1_11

| | | Frequency | Percent | Valid Percent | Cumulative Percent |
|-------|---------------|-----------|---------|---------------|--------------------|
| Valid | Tidak Setuju | 2 | 1.9 | 1.9 | 1.9 |
| | Ragu-Ragu | 19 | 17.6 | 17.6 | 19.4 |
| | Setuju | 53 | 49.1 | 49.1 | 68.5 |
| | Sangat Setuju | 34 | 31.5 | 31.5 | 100.0 |
| | Total | 108 | 100.0 | 100.0 | |

BRAND IMAGE (X2)**X2_1**

| | | Frequency | Percent | Valid Percent | Cumulative Percent |
|-------|---------------|-----------|---------|---------------|--------------------|
| Valid | Tidak Setuju | 3 | 2.8 | 2.8 | 2.8 |
| | Ragu-Ragu | 15 | 13.9 | 13.9 | 16.7 |
| | Setuju | 53 | 49.1 | 49.1 | 65.7 |
| | Sangat Setuju | 37 | 34.3 | 34.3 | 100.0 |
| | Total | 108 | 100.0 | 100.0 | |

X2_2

| | | Frequency | Percent | Valid Percent | Cumulative Percent |
|-------|---------------|-----------|---------|---------------|--------------------|
| Valid | Tidak Setuju | 3 | 2.8 | 2.8 | 2.8 |
| | Ragu-Ragu | 19 | 17.6 | 17.6 | 20.4 |
| | Setuju | 49 | 45.4 | 45.4 | 65.7 |
| | Sangat Setuju | 37 | 34.3 | 34.3 | 100.0 |
| | Total | 108 | 100.0 | 100.0 | |

X2_3

| | | Frequency | Percent | Valid Percent | Cumulative Percent |
|-------|---------------|-----------|---------|---------------|--------------------|
| Valid | Tidak Setuju | 5 | 4.6 | 4.6 | 4.6 |
| | Ragu-Ragu | 14 | 13.0 | 13.0 | 17.6 |
| | Setuju | 43 | 39.8 | 39.8 | 57.4 |
| | Sangat Setuju | 46 | 42.6 | 42.6 | 100.0 |
| | Total | 108 | 100.0 | 100.0 | |

X2_4

| | | Frequency | Percent | Valid Percent | Cumulative Percent |
|-------|---------------|-----------|---------|---------------|--------------------|
| Valid | Tidak Setuju | 3 | 2.8 | 2.8 | 2.8 |
| | Ragu-Ragu | 21 | 19.4 | 19.4 | 22.2 |
| | Setuju | 53 | 49.1 | 49.1 | 71.3 |
| | Sangat Setuju | 31 | 28.7 | 28.7 | 100.0 |
| | Total | 108 | 100.0 | 100.0 | |

X2_5

| | | Frequency | Percent | Valid Percent | Cumulative Percent |
|-------|---------------|-----------|---------|---------------|--------------------|
| Valid | Tidak Setuju | 3 | 2.8 | 2.8 | 2.8 |
| | Ragu-Ragu | 13 | 12.0 | 12.0 | 14.8 |
| | Setuju | 48 | 44.4 | 44.4 | 59.3 |
| | Sangat Setuju | 44 | 40.7 | 40.7 | 100.0 |
| | Total | 108 | 100.0 | 100.0 | |

X2_6

| | | Frequency | Percent | Valid Percent | Cumulative Percent |
|-------|---------------|-----------|---------|---------------|--------------------|
| Valid | Tidak Setuju | 3 | 2.8 | 2.8 | 2.8 |
| | Ragu-Ragu | 16 | 14.8 | 14.8 | 17.6 |
| | Setuju | 47 | 43.5 | 43.5 | 61.1 |
| | Sangat Setuju | 42 | 38.9 | 38.9 | 100.0 |
| | Total | 108 | 100.0 | 100.0 | |

KUALITAS PRODUK (X3)**X3_1**

| | | Frequency | Percent | Valid Percent | Cumulative Percent |
|-------|---------------|-----------|---------|---------------|--------------------|
| Valid | Tidak Setuju | 6 | 5.6 | 5.6 | 5.6 |
| | Ragu-Ragu | 20 | 18.5 | 18.5 | 24.1 |
| | Setuju | 44 | 40.7 | 40.7 | 64.8 |
| | Sangat Setuju | 38 | 35.2 | 35.2 | 100.0 |
| | Total | 108 | 100.0 | 100.0 | |

X3_2

| | | Frequency | Percent | Valid Percent | Cumulative Percent |
|-------|---------------|-----------|---------|---------------|--------------------|
| Valid | Tidak Setuju | 6 | 5.6 | 5.6 | 5.6 |
| | Ragu-Ragu | 14 | 13.0 | 13.0 | 18.5 |
| | Setuju | 53 | 49.1 | 49.1 | 67.6 |
| | Sangat Setuju | 35 | 32.4 | 32.4 | 100.0 |
| | Total | 108 | 100.0 | 100.0 | |

X3_3

| | | Frequency | Percent | Valid Percent | Cumulative Percent |
|-------|---------------|-----------|---------|---------------|--------------------|
| Valid | Tidak Setuju | 6 | 5.6 | 5.6 | 5.6 |
| | Ragu-Ragu | 17 | 15.7 | 15.7 | 21.3 |
| | Setuju | 54 | 50.0 | 50.0 | 71.3 |
| | Sangat Setuju | 31 | 28.7 | 28.7 | 100.0 |
| | Total | 108 | 100.0 | 100.0 | |

X3_4

| | | Frequency | Percent | Valid Percent | Cumulative Percent |
|-------|---------------|-----------|---------|---------------|--------------------|
| Valid | Tidak Setuju | 7 | 6.5 | 6.5 | 6.5 |
| | Ragu-Ragu | 23 | 21.3 | 21.3 | 27.8 |
| | Setuju | 46 | 42.6 | 42.6 | 70.4 |
| | Sangat Setuju | 32 | 29.6 | 29.6 | 100.0 |
| | Total | 108 | 100.0 | 100.0 | |

X3_5

| | | Frequency | Percent | Valid Percent | Cumulative Percent |
|-------|---------------|-----------|---------|---------------|--------------------|
| Valid | Tidak Setuju | 4 | 3.7 | 3.7 | 3.7 |
| | Ragu-Ragu | 22 | 20.4 | 20.4 | 24.1 |
| | Setuju | 53 | 49.1 | 49.1 | 73.1 |
| | Sangat Setuju | 29 | 26.9 | 26.9 | 100.0 |
| | Total | 108 | 100.0 | 100.0 | |

X3_6

| | | Frequency | Percent | Valid Percent | Cumulative Percent |
|-------|---------------|-----------|---------|---------------|--------------------|
| Valid | Tidak Setuju | 6 | 5.6 | 5.6 | 5.6 |
| | Ragu-Ragu | 17 | 15.7 | 15.7 | 21.3 |
| | Setuju | 46 | 42.6 | 42.6 | 63.9 |
| | Sangat Setuju | 39 | 36.1 | 36.1 | 100.0 |
| | Total | 108 | 100.0 | 100.0 | |

X3_7

| | | Frequency | Percent | Valid Percent | Cumulative Percent |
|-------|---------------|-----------|---------|---------------|--------------------|
| Valid | Tidak Setuju | 4 | 3.7 | 3.7 | 3.7 |
| | Ragu-Ragu | 21 | 19.4 | 19.4 | 23.1 |
| | Setuju | 47 | 43.5 | 43.5 | 66.7 |
| | Sangat Setuju | 36 | 33.3 | 33.3 | 100.0 |
| | Total | 108 | 100.0 | 100.0 | |

X3_8

| | | Frequency | Percent | Valid Percent | Cumulative Percent |
|-------|---------------|-----------|---------|---------------|--------------------|
| Valid | Tidak Setuju | 4 | 3.7 | 3.7 | 3.7 |
| | Ragu-Ragu | 15 | 13.9 | 13.9 | 17.6 |
| | Setuju | 55 | 50.9 | 50.9 | 68.5 |
| | Sangat Setuju | 34 | 31.5 | 31.5 | 100.0 |
| | Total | 108 | 100.0 | 100.0 | |

KEPUTUSAN PEMBELIAN (Y)**Y_1**

| | | Frequency | Percent | Valid Percent | Cumulative Percent |
|-------|---------------|-----------|---------|---------------|--------------------|
| Valid | Ragu-Ragu | 26 | 24.1 | 24.1 | 24.1 |
| | Setuju | 52 | 48.1 | 48.1 | 72.2 |
| | Sangat Setuju | 30 | 27.8 | 27.8 | 100.0 |
| | Total | 108 | 100.0 | 100.0 | |

Y_2

| | | Frequency | Percent | Valid Percent | Cumulative Percent |
|-------|---------------|-----------|---------|---------------|--------------------|
| Valid | Ragu-Ragu | 26 | 24.1 | 24.1 | 24.1 |
| | Setuju | 57 | 52.8 | 52.8 | 76.9 |
| | Sangat Setuju | 25 | 23.1 | 23.1 | 100.0 |
| | Total | 108 | 100.0 | 100.0 | |

Y_3

| | | Frequency | Percent | Valid Percent | Cumulative Percent |
|-------|---------------|-----------|---------|---------------|--------------------|
| Valid | Ragu-Ragu | 21 | 19.4 | 19.4 | 19.4 |
| | Setuju | 45 | 41.7 | 41.7 | 61.1 |
| | Sangat Setuju | 42 | 38.9 | 38.9 | 100.0 |
| | Total | 108 | 100.0 | 100.0 | |

Y_4

| | | Frequency | Percent | Valid Percent | Cumulative Percent |
|-------|---------------|-----------|---------|---------------|--------------------|
| Valid | Ragu-Ragu | 26 | 24.1 | 24.1 | 24.1 |
| | Setuju | 45 | 41.7 | 41.7 | 65.7 |
| | Sangat Setuju | 37 | 34.3 | 34.3 | 100.0 |
| | Total | 108 | 100.0 | 100.0 | |

Y_5

| | | Frequency | Percent | Valid Percent | Cumulative Percent |
|-------|---------------|-----------|---------|---------------|--------------------|
| Valid | Ragu-Ragu | 19 | 17.6 | 17.6 | 17.6 |
| | Setuju | 46 | 42.6 | 42.6 | 60.2 |
| | Sangat Setuju | 43 | 39.8 | 39.8 | 100.0 |
| | Total | 108 | 100.0 | 100.0 | |

Y_6

| | | Frequency | Percent | Valid Percent | Cumulative Percent |
|-------|---------------|-----------|---------|---------------|--------------------|
| Valid | Ragu-Ragu | 19 | 17.6 | 17.6 | 17.6 |
| | Setuju | 44 | 40.7 | 40.7 | 58.3 |
| | Sangat Setuju | 45 | 41.7 | 41.7 | 100.0 |
| | Total | 108 | 100.0 | 100.0 | |

HASIL UJI DESKRIPTIF VARIABEL

IKLAN TELEVISI (X1)

Descriptive Statistics

| | N | Minimum | Maximum | Mean | Std. Deviation |
|--------------------|-----|---------|---------|------|----------------|
| X1_1 | 108 | 2 | 5 | 4.06 | .687 |
| X1_2 | 108 | 2 | 5 | 3.94 | .765 |
| X1_3 | 108 | 2 | 5 | 4.13 | .725 |
| X1_4 | 108 | 2 | 5 | 4.21 | .698 |
| X1_5 | 108 | 2 | 5 | 4.19 | .729 |
| X1_6 | 108 | 2 | 5 | 4.11 | .740 |
| X1_7 | 108 | 2 | 5 | 4.09 | .756 |
| X1_8 | 108 | 2 | 5 | 4.08 | .699 |
| X1_9 | 108 | 2 | 5 | 4.05 | .715 |
| X1_10 | 108 | 2 | 5 | 3.90 | .808 |
| X1_11 | 108 | 2 | 5 | 4.10 | .748 |
| Valid N (listwise) | 108 | | | | |

BRAND IMAGE (X2)

| | Descriptive Statistics | | | | |
|--------------------|------------------------|---------|---------|------|----------------|
| | N | Minimum | Maximum | Mean | Std. Deviation |
| X2_1 | 108 | 2 | 5 | 4.15 | .759 |
| X2_2 | 108 | 2 | 5 | 4.11 | .789 |
| X2_3 | 108 | 2 | 5 | 4.20 | .840 |
| X2_4 | 108 | 2 | 5 | 4.04 | .772 |
| X2_5 | 108 | 2 | 5 | 4.23 | .769 |
| X2_6 | 108 | 2 | 5 | 4.19 | .787 |
| Valid N (listwise) | 108 | | | | |

KUALITAS PRODUK (X3)

| | Descriptive Statistics | | | | |
|--------------------|------------------------|---------|---------|------|----------------|
| | N | Minimum | Maximum | Mean | Std. Deviation |
| X3_1 | 108 | 2 | 5 | 4.06 | .874 |
| X3_2 | 108 | 2 | 5 | 4.08 | .822 |
| X3_3 | 108 | 2 | 5 | 4.02 | .820 |
| X3_4 | 108 | 2 | 5 | 3.95 | .880 |
| X3_5 | 108 | 2 | 5 | 3.99 | .791 |
| X3_6 | 108 | 2 | 5 | 4.09 | .860 |
| X3_7 | 108 | 2 | 5 | 4.06 | .823 |
| X3_8 | 108 | 2 | 5 | 4.10 | .773 |
| Valid N (listwise) | 108 | | | | |

KEPUTUSAN PEMBELIAN (Y)

Descriptive Statistics

| | N | Minimum | Maximum | Mean | Std. Deviation |
|--------------------|-----|---------|---------|------|----------------|
| Y_1 | 108 | 3 | 5 | 4.04 | .722 |
| Y_2 | 108 | 3 | 5 | 3.99 | .690 |
| Y_3 | 108 | 3 | 5 | 4.19 | .742 |
| Y_4 | 108 | 3 | 5 | 4.10 | .760 |
| Y_5 | 108 | 3 | 5 | 4.22 | .728 |
| Y_6 | 108 | 3 | 5 | 4.24 | .735 |
| Valid N (listwise) | 108 | | | | |

LAMPIRAN 8

HASIL UJI VALIDITAS VARIABEL

IKLAN TELEVISI (X1)

| | | Correlations | | | | | | | | | | | Iklan Televisi |
|----------------|---------------------|--------------|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|----------------|
| | | X1_1 | X1_2 | X1_3 | X1_4 | X1_5 | X1_6 | X1_7 | X1_8 | X1_9 | X1_10 | X1_11 | |
| X1_1 | Pearson Correlation | 1 | .773** | .771** | .458** | .422** | .445** | .384** | .650** | .925** | .702** | .732** | .838** |
| | Sig. (2-tailed) | | .000 | .000 | .000 | .000 | .000 | .000 | .000 | .000 | .000 | .000 | .000 |
| | N | 108 | 108 | 108 | 108 | 108 | 108 | 108 | 108 | 108 | 108 | 108 | 108 |
| X1_2 | Pearson Correlation | .773** | 1 | .639** | .429** | .442** | .442** | .399** | .640** | .706** | .897** | .600** | .810** |
| | Sig. (2-tailed) | .000 | | .000 | .000 | .000 | .000 | .000 | .000 | .000 | .000 | .000 | .000 |
| | N | 108 | 108 | 108 | 108 | 108 | 108 | 108 | 108 | 108 | 108 | 108 | 108 |
| X1_3 | Pearson Correlation | .771** | .639** | 1 | .425** | .429** | .426** | .456** | .643** | .673** | .549** | .872** | .795** |
| | Sig. (2-tailed) | .000 | .000 | | .000 | .000 | .000 | .000 | .000 | .000 | .000 | .000 | .000 |
| | N | 108 | 108 | 108 | 108 | 108 | 108 | 108 | 108 | 108 | 108 | 108 | 108 |
| X1_4 | Pearson Correlation | .458** | .429** | .425** | 1 | .873** | .732** | .689** | .289** | .411** | .354** | .388** | .697** |
| | Sig. (2-tailed) | .000 | .000 | .000 | | .000 | .000 | .002 | .000 | .000 | .000 | .000 | .000 |
| | N | 108 | 108 | 108 | 108 | 108 | 108 | 108 | 108 | 108 | 108 | 108 | 108 |
| X1_5 | Pearson Correlation | .422** | .442** | .429** | .873** | 1 | .686** | .747** | .261** | .359** | .383** | .357** | .689** |
| | Sig. (2-tailed) | .000 | .000 | .000 | .000 | | .000 | .000 | .006 | .000 | .000 | .000 | .000 |
| | N | 108 | 108 | 108 | 108 | 108 | 108 | 108 | 108 | 108 | 108 | 108 | 108 |
| X1_6 | Pearson Correlation | .445** | .442** | .426** | .732** | .686** | 1 | .817** | .578** | .519** | .503** | .570** | .777** |
| | Sig. (2-tailed) | .000 | .000 | .000 | .000 | .000 | | .000 | .000 | .000 | .000 | .000 | .000 |
| | N | 108 | 108 | 108 | 108 | 108 | 108 | 108 | 108 | 108 | 108 | 108 | 108 |
| X1_7 | Pearson Correlation | .384** | .399** | .456** | .689** | .747** | .817** | 1 | .446** | .459** | .459** | .595** | .748** |
| | Sig. (2-tailed) | .000 | .000 | .000 | .000 | .000 | .000 | | .000 | .000 | .000 | .000 | .000 |
| | N | 108 | 108 | 108 | 108 | 108 | 108 | 108 | 108 | 108 | 108 | 108 | 108 |
| X1_8 | Pearson Correlation | .650** | .640** | .643** | .289** | .261** | .578** | .446** | 1 | .721** | .694** | .788** | .777** |
| | Sig. (2-tailed) | .000 | .000 | .000 | .002 | .006 | .000 | .000 | | .000 | .000 | .000 | .000 |
| | N | 108 | 108 | 108 | 108 | 108 | 108 | 108 | 108 | 108 | 108 | 108 | 108 |
| X1_9 | Pearson Correlation | .925** | .706** | .673** | .411** | .359** | .519** | .459** | .721** | 1 | .768** | .794** | .848** |
| | Sig. (2-tailed) | .000 | .000 | .000 | .000 | .000 | .000 | .000 | .000 | | .000 | .000 | .000 |
| | N | 108 | 108 | 108 | 108 | 108 | 108 | 108 | 108 | 108 | 108 | 108 | 108 |
| X1_10 | Pearson Correlation | .702** | .897** | .549** | .354** | .383** | .503** | .459** | .694** | .768** | 1 | .651** | .811** |
| | Sig. (2-tailed) | .000 | .000 | .000 | .000 | .000 | .000 | .000 | .000 | .000 | | .000 | .000 |
| | N | 108 | 108 | 108 | 108 | 108 | 108 | 108 | 108 | 108 | 108 | 108 | 108 |
| X1_11 | Pearson Correlation | .732** | .600** | .872** | .388** | .357** | .570** | .595** | .788** | .794** | .651** | 1 | .850** |
| | Sig. (2-tailed) | .000 | .000 | .000 | .000 | .000 | .000 | .000 | .000 | .000 | .000 | | .000 |
| | N | 108 | 108 | 108 | 108 | 108 | 108 | 108 | 108 | 108 | 108 | 108 | 108 |
| Iklan Televisi | Pearson Correlation | .838** | .810** | .795** | .697** | .689** | .777** | .748** | .777** | .848** | .811** | .850** | 1 |
| | Sig. (2-tailed) | .000 | .000 | .000 | .000 | .000 | .000 | .000 | .000 | .000 | .000 | .000 | |
| | N | 108 | 108 | 108 | 108 | 108 | 108 | 108 | 108 | 108 | 108 | 108 | 108 |

** . Correlation is significant at the 0.01 level (2-tailed).

Correlations

| | | X2_1 | X2_2 | X2_3 | X2_4 | X2_5 | X2_6 | Brand Image |
|-------------|---------------------|--------|--------|--------|--------|--------|--------|-------------|
| X2_1 | Pearson Correlation | 1 | .690** | .363** | .804** | .710** | .720** | .878** |
| | Sig. (2-tailed) | | .000 | .000 | .000 | .000 | .000 | .000 |
| | N | 108 | 108 | 108 | 108 | 108 | 108 | 108 |
| X2_2 | Pearson Correlation | .690** | 1 | .572** | .591** | .527** | .523** | .806** |
| | Sig. (2-tailed) | .000 | | .000 | .000 | .000 | .000 | .000 |
| | N | 108 | 108 | 108 | 108 | 108 | 108 | 108 |
| X2_3 | Pearson Correlation | .363** | .572** | 1 | .377** | .274** | .239* | .593** |
| | Sig. (2-tailed) | .000 | .000 | | .000 | .004 | .013 | .000 |
| | N | 108 | 108 | 108 | 108 | 108 | 108 | 108 |
| X2_4 | Pearson Correlation | .804** | .591** | .377** | 1 | .820** | .819** | .904** |
| | Sig. (2-tailed) | .000 | .000 | .000 | | .000 | .000 | .000 |
| | N | 108 | 108 | 108 | 108 | 108 | 108 | 108 |
| X2_5 | Pearson Correlation | .710** | .527** | .274** | .820** | 1 | .794** | .844** |
| | Sig. (2-tailed) | .000 | .000 | .004 | .000 | | .000 | .000 |
| | N | 108 | 108 | 108 | 108 | 108 | 108 | 108 |
| X2_6 | Pearson Correlation | .720** | .523** | .239* | .819** | .794** | 1 | .838** |
| | Sig. (2-tailed) | .000 | .000 | .013 | .000 | .000 | | .000 |
| | N | 108 | 108 | 108 | 108 | 108 | 108 | 108 |
| Brand Image | Pearson Correlation | .878** | .806** | .593** | .904** | .844** | .838** | 1 |
| | Sig. (2-tailed) | .000 | .000 | .000 | .000 | .000 | .000 | |
| | N | 108 | 108 | 108 | 108 | 108 | 108 | 108 |

** . Correlation is significant at the 0.01 level (2-tailed).

* . Correlation is significant at the 0.05 level (2-tailed).

KUALITAS PRODUK (X3)

Correlations

| | | X3_1 | X3_2 | X3_3 | X3_4 | X3_5 | X3_6 | X3_7 | X3_8 | Kualitas Produk |
|-----------------|---------------------|--------|--------|--------|--------|--------|--------|--------|--------|-----------------|
| X3_1 | Pearson Correlation | 1 | .892** | .859** | .818** | .825** | .765** | .878** | .753** | .937** |
| | Sig. (2-tailed) | | .000 | .000 | .000 | .000 | .000 | .000 | .000 | .000 |
| | N | 108 | 108 | 108 | 108 | 108 | 108 | 108 | 108 | 108 |
| X3_2 | Pearson Correlation | .892** | 1 | .885** | .755** | .763** | .743** | .738** | .826** | .910** |
| | Sig. (2-tailed) | .000 | | .000 | .000 | .000 | .000 | .000 | .000 | .000 |
| | N | 108 | 108 | 108 | 108 | 108 | 108 | 108 | 108 | 108 |
| X3_3 | Pearson Correlation | .859** | .885** | 1 | .843** | .792** | .713** | .759** | .793** | .916** |
| | Sig. (2-tailed) | .000 | .000 | | .000 | .000 | .000 | .000 | .000 | .000 |
| | N | 108 | 108 | 108 | 108 | 108 | 108 | 108 | 108 | 108 |
| X3_4 | Pearson Correlation | .818** | .755** | .843** | 1 | .819** | .760** | .753** | .681** | .889** |
| | Sig. (2-tailed) | .000 | .000 | .000 | | .000 | .000 | .000 | .000 | .000 |
| | N | 108 | 108 | 108 | 108 | 108 | 108 | 108 | 108 | 108 |
| X3_5 | Pearson Correlation | .825** | .763** | .792** | .819** | 1 | .771** | .876** | .827** | .918** |
| | Sig. (2-tailed) | .000 | .000 | .000 | .000 | | .000 | .000 | .000 | .000 |
| | N | 108 | 108 | 108 | 108 | 108 | 108 | 108 | 108 | 108 |
| X3_6 | Pearson Correlation | .765** | .743** | .713** | .760** | .771** | 1 | .784** | .788** | .872** |
| | Sig. (2-tailed) | .000 | .000 | .000 | .000 | .000 | | .000 | .000 | .000 |
| | N | 108 | 108 | 108 | 108 | 108 | 108 | 108 | 108 | 108 |
| X3_7 | Pearson Correlation | .878** | .738** | .759** | .753** | .876** | .784** | 1 | .871** | .917** |
| | Sig. (2-tailed) | .000 | .000 | .000 | .000 | .000 | .000 | | .000 | .000 |
| | N | 108 | 108 | 108 | 108 | 108 | 108 | 108 | 108 | 108 |
| X3_8 | Pearson Correlation | .753** | .826** | .793** | .681** | .827** | .788** | .871** | 1 | .898** |
| | Sig. (2-tailed) | .000 | .000 | .000 | .000 | .000 | .000 | .000 | | .000 |
| | N | 108 | 108 | 108 | 108 | 108 | 108 | 108 | 108 | 108 |
| Kualitas Produk | Pearson Correlation | .937** | .910** | .916** | .889** | .918** | .872** | .917** | .898** | 1 |
| | Sig. (2-tailed) | .000 | .000 | .000 | .000 | .000 | .000 | .000 | .000 | |
| | N | 108 | 108 | 108 | 108 | 108 | 108 | 108 | 108 | 108 |

** . Correlation is significant at the 0.01 level (2-tailed).

KEPUTUSAN PEMBELIAN (Y)

Correlations

| | | Y_1 | Y_2 | Y_3 | Y_4 | Y_5 | Y_6 | Keputusan Pembelian |
|---------------------|---------------------|--------|--------|--------|--------|--------|--------|---------------------|
| Y_1 | Pearson Correlation | 1 | .694** | .788** | .503** | .446** | .476** | .797** |
| | Sig. (2-tailed) | | .000 | .000 | .000 | .000 | .000 | .000 |
| | N | 108 | 108 | 108 | 108 | 108 | 108 | 108 |
| Y_2 | Pearson Correlation | .694** | 1 | .770** | .447** | .469** | .465** | .780** |
| | Sig. (2-tailed) | .000 | | .000 | .000 | .000 | .000 | .000 |
| | N | 108 | 108 | 108 | 108 | 108 | 108 | 108 |
| Y_3 | Pearson Correlation | .788** | .770** | 1 | .461** | .473** | .445** | .802** |
| | Sig. (2-tailed) | .000 | .000 | | .000 | .000 | .000 | .000 |
| | N | 108 | 108 | 108 | 108 | 108 | 108 | 108 |
| Y_4 | Pearson Correlation | .503** | .447** | .461** | 1 | .837** | .859** | .844** |
| | Sig. (2-tailed) | .000 | .000 | .000 | | .000 | .000 | .000 |
| | N | 108 | 108 | 108 | 108 | 108 | 108 | 108 |
| Y_5 | Pearson Correlation | .446** | .469** | .473** | .837** | 1 | .826** | .831** |
| | Sig. (2-tailed) | .000 | .000 | .000 | .000 | | .000 | .000 |
| | N | 108 | 108 | 108 | 108 | 108 | 108 | 108 |
| Y_6 | Pearson Correlation | .476** | .465** | .445** | .859** | .826** | 1 | .836** |
| | Sig. (2-tailed) | .000 | .000 | .000 | .000 | .000 | | .000 |
| | N | 108 | 108 | 108 | 108 | 108 | 108 | 108 |
| Keputusan Pembelian | Pearson Correlation | .797** | .780** | .802** | .844** | .831** | .836** | 1 |
| | Sig. (2-tailed) | .000 | .000 | .000 | .000 | .000 | .000 | |
| | N | 108 | 108 | 108 | 108 | 108 | 108 | 108 |

** . Correlation is significant at the 0.01 level (2-tailed).

LAMPIRAN 9

HASIL UJI RELIABILITAS VARIABEL

IKLAN TELEVISI (X1)

Reliability Statistics

| Cronbach's Alpha | N of Items |
|------------------|------------|
| .938 | 11 |

BRAND IMAGE (X2)

Reliability Statistics

| Cronbach's Alpha | N of Items |
|------------------|------------|
| .893 | 6 |

KUALITAS PRODUK (X3)

Reliability Statistics

| Cronbach's Alpha | N of Items |
|------------------|------------|
| .969 | 8 |

KEPUTUSAN PEMBELIAN (Y)

Reliability Statistics

| Cronbach's Alpha | N of Items |
|------------------|------------|
| .899 | 6 |

LAMPIRAN 10

ASUMSI KLASIK

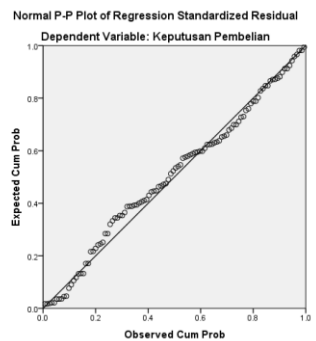
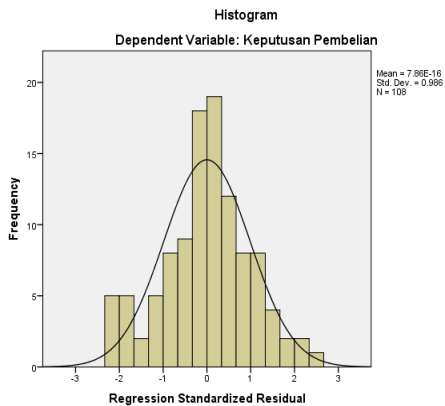
HASIL UJI NORMALITAS

One-Sample Kolmogorov-Smirnov Test

Unstandardized
Residual

| | | |
|----------------------------------|----------------|-------------------|
| N | | 108 |
| Normal Parameters ^{a,b} | Mean | .0000000 |
| | Std. Deviation | 3.02841554 |
| Most Extreme Differences | Absolute | .074 |
| | Positive | .048 |
| | Negative | -.074 |
| Test Statistic | | .074 |
| Asymp. Sig. (2-tailed) | | .190 ^c |

- a. Test distribution is Normal.
- b. Calculated from data.
- c. Lilliefors Significance Correction.

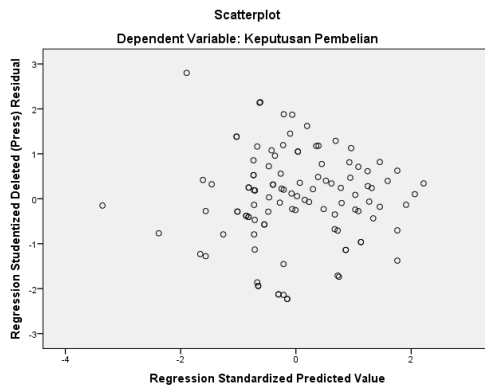


LAMPIRAN 11

HASIL UJI MULTIKOLINEARITAS

| Model | Collinearity Statistics | |
|-----------------|-------------------------|-------|
| | Tolerance | VIF |
| 1 | | |
| (Constant) | | |
| Iklan Televisi | .980 | 1.020 |
| Brand Image | .973 | 1.027 |
| Kualitas Produk | .955 | 1.047 |

HASIL UJI HETEROKEDASTISITAS



LAMPIRAN 12

REGRESI LINEAR BERGANDA dan HASIL UJI T

| Model | Unstandardized Coefficients | | Standardized Coefficients | t | Sig. | |
|-------|-----------------------------|------------|---------------------------|------|-------|------|
| | B | Std. Error | Beta | | | |
| 1 | (Constant) | 5.766 | 3.059 | | 1.885 | .062 |
| | Iklan Televisi | .151 | .047 | .268 | 3.196 | .002 |
| | Brand Image | .287 | .079 | .306 | 3.634 | .000 |
| | Kualitas Produk | .157 | .050 | .265 | 3.110 | .002 |

a. Dependent Variable: Keputusan Pembelian

HASIL UJI F

| ANOVA ^a | | | | | | |
|--------------------|------------|----------------|-----|-------------|--------|-------------------|
| Model | | Sum of Squares | df | Mean Square | F | Sig. |
| 1 | Regression | 382.773 | 3 | 127.591 | 13.522 | .000 ^b |
| | Residual | 981.329 | 104 | 9.436 | | |
| | Total | 1364.102 | 107 | | | |

a. Dependent Variable: Keputusan Pembelian

b. Predictors: (Constant), Kualitas Produk, Iklan Televisi , Brand Image

Tabulasi Data

| Responden | Iklan Televisi (X1) | | | | | | | | | | | Skor_X1 |
|--------------|---------------------|------|------|------|------|------|------|------|------|-------|-------|---------|
| | X1_1 | X1_2 | X1_3 | X1_4 | X1_5 | X1_6 | X1_7 | X1_8 | X1_9 | X1_10 | X1_11 | |
| Responden_1 | 4 | 4 | 4 | 4 | 4 | 4 | 4 | 4 | 4 | 4 | 4 | 44 |
| Responden_2 | 3 | 3 | 3 | 4 | 4 | 5 | 4 | 4 | 3 | 3 | 3 | 39 |
| Responden_3 | 4 | 4 | 3 | 5 | 5 | 5 | 4 | 4 | 4 | 4 | 3 | 45 |
| Responden_4 | 5 | 4 | 4 | 4 | 3 | 4 | 3 | 4 | 5 | 4 | 4 | 44 |
| Responden_5 | 4 | 5 | 4 | 5 | 5 | 5 | 5 | 4 | 4 | 5 | 4 | 50 |
| Responden_6 | 4 | 3 | 4 | 5 | 5 | 4 | 5 | 3 | 4 | 3 | 4 | 44 |
| Responden_7 | 4 | 4 | 4 | 5 | 5 | 4 | 4 | 4 | 4 | 4 | 4 | 46 |
| Responden_8 | 5 | 5 | 5 | 5 | 5 | 5 | 5 | 5 | 5 | 5 | 5 | 55 |
| Responden_9 | 4 | 4 | 4 | 4 | 4 | 4 | 4 | 5 | 4 | 4 | 4 | 45 |
| Responden_10 | 5 | 5 | 5 | 4 | 4 | 4 | 4 | 4 | 5 | 5 | 5 | 50 |
| Responden_11 | 4 | 4 | 5 | 5 | 5 | 5 | 5 | 4 | 4 | 4 | 5 | 50 |
| Responden_12 | 5 | 4 | 5 | 4 | 4 | 4 | 4 | 5 | 5 | 4 | 5 | 49 |
| Responden_13 | 5 | 5 | 5 | 5 | 5 | 5 | 5 | 5 | 5 | 5 | 5 | 55 |
| Responden_14 | 4 | 4 | 5 | 5 | 5 | 5 | 5 | 4 | 4 | 4 | 5 | 50 |
| Responden_15 | 5 | 5 | 5 | 4 | 4 | 4 | 4 | 5 | 5 | 5 | 5 | 51 |
| Responden_16 | 4 | 5 | 4 | 4 | 4 | 4 | 4 | 5 | 4 | 5 | 4 | 47 |
| Responden_17 | 5 | 4 | 5 | 5 | 5 | 5 | 5 | 4 | 5 | 4 | 5 | 52 |
| Responden_18 | 5 | 5 | 5 | 5 | 5 | 5 | 5 | 5 | 5 | 5 | 5 | 55 |
| Responden_19 | 4 | 4 | 4 | 5 | 5 | 5 | 5 | 4 | 4 | 4 | 4 | 48 |
| Responden_20 | 5 | 5 | 5 | 3 | 3 | 3 | 3 | 5 | 5 | 5 | 5 | 47 |
| Responden_21 | 5 | 5 | 5 | 5 | 5 | 5 | 5 | 5 | 5 | 5 | 5 | 55 |
| Responden_22 | 4 | 4 | 4 | 4 | 5 | 4 | 4 | 4 | 4 | 4 | 4 | 45 |
| Responden_23 | 4 | 4 | 4 | 4 | 4 | 4 | 4 | 4 | 4 | 4 | 4 | 44 |
| Responden_24 | 5 | 5 | 5 | 5 | 5 | 5 | 5 | 5 | 5 | 5 | 5 | 55 |
| Responden_25 | 5 | 5 | 5 | 5 | 5 | 5 | 5 | 5 | 5 | 5 | 5 | 55 |
| Responden_26 | 3 | 3 | 3 | 3 | 3 | 3 | 3 | 3 | 3 | 3 | 3 | 33 |
| Responden_27 | 3 | 3 | 4 | 3 | 3 | 3 | 3 | 4 | 3 | 3 | 4 | 36 |
| Responden_28 | 3 | 3 | 4 | 4 | 4 | 4 | 4 | 4 | 3 | 3 | 4 | 40 |
| Responden_29 | 4 | 4 | 4 | 4 | 4 | 4 | 5 | 4 | 4 | 4 | 4 | 45 |
| Responden_30 | 3 | 3 | 3 | 4 | 4 | 4 | 4 | 3 | 3 | 3 | 3 | 37 |
| Responden_31 | 3 | 3 | 4 | 4 | 3 | 4 | 4 | 4 | 3 | 3 | 4 | 39 |
| Responden_32 | 4 | 4 | 4 | 4 | 5 | 4 | 5 | 4 | 4 | 4 | 4 | 46 |
| Responden_33 | 4 | 4 | 4 | 4 | 4 | 4 | 4 | 4 | 4 | 3 | 4 | 43 |
| Responden_34 | 4 | 4 | 5 | 3 | 4 | 3 | 3 | 3 | 3 | 3 | 3 | 38 |
| Responden_35 | 4 | 4 | 5 | 5 | 5 | 2 | 2 | 2 | 2 | 2 | 2 | 35 |
| Responden_36 | 3 | 3 | 3 | 3 | 3 | 4 | 4 | 4 | 4 | 4 | 4 | 39 |
| Responden_37 | 4 | 4 | 4 | 4 | 4 | 5 | 5 | 5 | 4 | 4 | 5 | 48 |
| Responden_38 | 3 | 3 | 3 | 4 | 4 | 3 | 3 | 3 | 4 | 4 | 3 | 37 |
| Responden_39 | 4 | 4 | 3 | 5 | 5 | 5 | 4 | 4 | 4 | 4 | 3 | 45 |
| Responden_40 | 5 | 4 | 4 | 4 | 3 | 4 | 3 | 4 | 5 | 4 | 4 | 44 |

| | | | | | | | | | | | | |
|---------------|---|---|---|---|---|---|---|---|---|---|---|----|
| Responden_81 | 4 | 3 | 4 | 4 | 4 | 4 | 4 | 4 | 4 | 3 | 4 | 42 |
| Responden_82 | 3 | 3 | 3 | 4 | 4 | 3 | 4 | 3 | 3 | 3 | 3 | 36 |
| Responden_83 | 2 | 2 | 2 | 2 | 2 | 2 | 2 | 2 | 2 | 2 | 2 | 22 |
| Responden_84 | 4 | 4 | 4 | 4 | 4 | 4 | 4 | 4 | 4 | 4 | 4 | 44 |
| Responden_85 | 4 | 4 | 5 | 5 | 4 | 4 | 4 | 5 | 4 | 4 | 5 | 48 |
| Responden_86 | 4 | 4 | 3 | 4 | 4 | 3 | 4 | 3 | 4 | 4 | 3 | 40 |
| Responden_87 | 4 | 4 | 4 | 4 | 4 | 4 | 4 | 4 | 4 | 4 | 4 | 44 |
| Responden_88 | 4 | 3 | 4 | 4 | 4 | 4 | 4 | 4 | 4 | 4 | 4 | 43 |
| Responden_89 | 4 | 4 | 3 | 4 | 4 | 3 | 3 | 3 | 3 | 3 | 3 | 37 |
| Responden_90 | 4 | 4 | 4 | 5 | 4 | 4 | 4 | 4 | 4 | 2 | 4 | 43 |
| Responden_91 | 5 | 5 | 5 | 5 | 5 | 5 | 5 | 5 | 5 | 5 | 5 | 55 |
| Responden_92 | 4 | 4 | 4 | 4 | 5 | 4 | 4 | 4 | 4 | 4 | 4 | 45 |
| Responden_93 | 4 | 4 | 4 | 4 | 4 | 4 | 4 | 4 | 4 | 4 | 4 | 44 |
| Responden_94 | 5 | 5 | 5 | 5 | 5 | 5 | 5 | 5 | 5 | 5 | 5 | 55 |
| Responden_95 | 5 | 5 | 5 | 5 | 5 | 5 | 5 | 5 | 5 | 5 | 5 | 55 |
| Responden_96 | 3 | 3 | 3 | 3 | 3 | 3 | 3 | 3 | 3 | 3 | 3 | 33 |
| Responden_97 | 3 | 3 | 4 | 3 | 3 | 3 | 3 | 4 | 3 | 3 | 4 | 36 |
| Responden_98 | 3 | 3 | 4 | 4 | 4 | 4 | 4 | 4 | 3 | 3 | 4 | 40 |
| Responden_99 | 4 | 4 | 4 | 4 | 4 | 4 | 5 | 4 | 4 | 4 | 4 | 45 |
| Responden_100 | 3 | 3 | 3 | 4 | 4 | 4 | 4 | 3 | 3 | 3 | 3 | 37 |
| Responden_101 | 3 | 3 | 4 | 4 | 3 | 4 | 4 | 4 | 3 | 3 | 4 | 39 |
| Responden_102 | 4 | 4 | 4 | 4 | 5 | 4 | 5 | 4 | 4 | 4 | 4 | 46 |
| Responden_103 | 4 | 4 | 4 | 3 | 3 | 3 | 3 | 4 | 4 | 4 | 4 | 40 |
| Responden_104 | 4 | 4 | 4 | 4 | 4 | 4 | 4 | 4 | 4 | 4 | 4 | 44 |
| Responden_105 | 3 | 3 | 3 | 3 | 3 | 3 | 3 | 3 | 3 | 3 | 3 | 33 |
| Responden_106 | 4 | 2 | 4 | 4 | 4 | 4 | 4 | 4 | 4 | 2 | 4 | 40 |
| Responden_107 | 4 | 3 | 4 | 4 | 4 | 4 | 4 | 4 | 4 | 3 | 4 | 42 |
| Responden_108 | 3 | 3 | 3 | 4 | 4 | 3 | 4 | 3 | 3 | 3 | 3 | 36 |

| Responden | Brand Image (X2) | | | | | | Skor_X2 |
|--------------|------------------|------|------|------|------|------|---------|
| | X2_1 | X2_2 | X2_3 | X2_4 | X2_5 | X2_6 | |
| Responden_1 | 5 | 5 | 5 | 5 | 5 | 5 | 30 |
| Responden_2 | 5 | 5 | 5 | 4 | 4 | 4 | 27 |
| Responden_3 | 4 | 3 | 4 | 4 | 4 | 4 | 23 |
| Responden_4 | 5 | 4 | 4 | 5 | 5 | 5 | 28 |
| Responden_5 | 3 | 4 | 5 | 3 | 3 | 3 | 21 |
| Responden_6 | 3 | 3 | 3 | 3 | 3 | 3 | 18 |
| Responden_7 | 4 | 4 | 4 | 3 | 3 | 4 | 22 |
| Responden_8 | 5 | 5 | 2 | 5 | 5 | 5 | 27 |
| Responden_9 | 4 | 5 | 5 | 4 | 5 | 5 | 28 |
| Responden_10 | 4 | 4 | 5 | 4 | 4 | 4 | 25 |
| Responden_11 | 5 | 4 | 5 | 5 | 5 | 5 | 29 |
| Responden_12 | 4 | 5 | 5 | 4 | 4 | 4 | 26 |
| Responden_13 | 3 | 3 | 3 | 3 | 3 | 3 | 18 |
| Responden_14 | 3 | 3 | 3 | 3 | 3 | 3 | 18 |
| Responden_15 | 4 | 4 | 5 | 5 | 5 | 5 | 28 |
| Responden_16 | 4 | 4 | 4 | 4 | 5 | 4 | 25 |
| Responden_17 | 5 | 5 | 5 | 4 | 5 | 5 | 29 |
| Responden_18 | 5 | 5 | 5 | 4 | 5 | 5 | 29 |
| Responden_19 | 4 | 4 | 4 | 4 | 5 | 5 | 26 |
| Responden_20 | 5 | 5 | 5 | 5 | 5 | 4 | 29 |
| Responden_21 | 5 | 5 | 4 | 5 | 4 | 5 | 28 |
| Responden_22 | 4 | 4 | 5 | 4 | 5 | 4 | 26 |
| Responden_23 | 5 | 5 | 5 | 5 | 5 | 4 | 29 |
| Responden_24 | 4 | 4 | 4 | 4 | 4 | 5 | 25 |
| Responden_25 | 2 | 2 | 5 | 2 | 2 | 2 | 15 |
| Responden_26 | 4 | 5 | 5 | 4 | 4 | 4 | 26 |
| Responden_27 | 5 | 5 | 5 | 5 | 5 | 5 | 30 |
| Responden_28 | 5 | 5 | 5 | 5 | 4 | 5 | 29 |
| Responden_29 | 4 | 4 | 4 | 4 | 4 | 4 | 24 |
| Responden_30 | 4 | 3 | 4 | 4 | 4 | 4 | 23 |
| Responden_31 | 4 | 4 | 4 | 4 | 4 | 5 | 25 |
| Responden_32 | 4 | 4 | 4 | 3 | 4 | 3 | 22 |
| Responden_33 | 5 | 4 | 5 | 4 | 4 | 4 | 26 |
| Responden_34 | 5 | 5 | 5 | 5 | 5 | 5 | 30 |
| Responden_35 | 4 | 4 | 4 | 4 | 4 | 4 | 24 |
| Responden_36 | 3 | 3 | 3 | 3 | 3 | 3 | 18 |
| Responden_37 | 3 | 3 | 3 | 3 | 3 | 3 | 18 |
| Responden_38 | 4 | 4 | 4 | 4 | 4 | 4 | 24 |
| Responden_39 | 4 | 4 | 4 | 3 | 4 | 4 | 23 |
| Responden_40 | 5 | 5 | 5 | 4 | 4 | 4 | 27 |

| | | | | | | | |
|--------------|---|---|---|---|---|---|----|
| Responden_41 | 3 | 3 | 3 | 3 | 3 | 3 | 18 |
| Responden_42 | 3 | 3 | 3 | 3 | 4 | 4 | 20 |
| Responden_43 | 3 | 3 | 4 | 4 | 5 | 4 | 23 |
| Responden_44 | 5 | 5 | 5 | 4 | 4 | 5 | 28 |
| Responden_45 | 5 | 4 | 4 | 5 | 5 | 5 | 28 |
| Responden_46 | 4 | 4 | 4 | 4 | 5 | 5 | 26 |
| Responden_47 | 4 | 5 | 5 | 4 | 5 | 4 | 27 |
| Responden_48 | 4 | 4 | 4 | 5 | 5 | 5 | 27 |
| Responden_49 | 5 | 5 | 5 | 5 | 5 | 5 | 30 |
| Responden_50 | 4 | 5 | 5 | 4 | 4 | 4 | 26 |
| Responden_51 | 5 | 5 | 5 | 5 | 5 | 5 | 30 |
| Responden_52 | 4 | 4 | 5 | 5 | 5 | 5 | 28 |
| Responden_53 | 5 | 5 | 5 | 4 | 4 | 4 | 27 |
| Responden_54 | 4 | 5 | 4 | 4 | 4 | 4 | 25 |
| Responden_55 | 5 | 4 | 5 | 5 | 5 | 5 | 29 |
| Responden_56 | 5 | 5 | 5 | 5 | 5 | 5 | 30 |
| Responden_57 | 5 | 5 | 5 | 5 | 5 | 5 | 30 |
| Responden_58 | 4 | 4 | 4 | 4 | 4 | 4 | 24 |
| Responden_59 | 3 | 4 | 4 | 4 | 4 | 4 | 23 |
| Responden_60 | 5 | 4 | 4 | 5 | 5 | 5 | 28 |
| Responden_61 | 4 | 4 | 4 | 4 | 4 | 4 | 24 |
| Responden_62 | 5 | 4 | 4 | 5 | 5 | 5 | 28 |
| Responden_63 | 4 | 4 | 4 | 4 | 4 | 4 | 24 |
| Responden_64 | 3 | 3 | 3 | 3 | 3 | 3 | 18 |
| Responden_65 | 5 | 5 | 5 | 5 | 5 | 5 | 30 |
| Responden_66 | 4 | 3 | 3 | 4 | 4 | 4 | 22 |
| Responden_67 | 4 | 3 | 4 | 4 | 4 | 4 | 23 |
| Responden_68 | 5 | 4 | 4 | 5 | 5 | 5 | 28 |
| Responden_69 | 3 | 4 | 5 | 3 | 3 | 3 | 21 |
| Responden_70 | 3 | 3 | 3 | 3 | 3 | 3 | 18 |
| Responden_71 | 4 | 4 | 4 | 3 | 3 | 4 | 22 |
| Responden_72 | 5 | 5 | 2 | 5 | 5 | 5 | 27 |
| Responden_73 | 4 | 5 | 5 | 4 | 5 | 5 | 28 |
| Responden_74 | 4 | 4 | 5 | 4 | 4 | 4 | 25 |
| Responden_75 | 5 | 4 | 5 | 5 | 5 | 5 | 29 |
| Responden_76 | 4 | 5 | 5 | 4 | 4 | 4 | 26 |
| Responden_77 | 3 | 4 | 4 | 3 | 4 | 4 | 22 |
| Responden_78 | 4 | 4 | 4 | 4 | 4 | 4 | 24 |
| Responden_79 | 4 | 5 | 5 | 4 | 4 | 3 | 25 |
| Responden_80 | 4 | 4 | 2 | 3 | 4 | 4 | 21 |

| | | | | | | | |
|---------------|---|---|---|---|---|---|----|
| Responden_81 | 5 | 3 | 3 | 4 | 5 | 4 | 24 |
| Responden_82 | 4 | 3 | 3 | 4 | 4 | 5 | 23 |
| Responden_83 | 5 | 5 | 5 | 5 | 5 | 5 | 30 |
| Responden_84 | 4 | 4 | 4 | 4 | 5 | 5 | 26 |
| Responden_85 | 4 | 4 | 4 | 4 | 5 | 4 | 25 |
| Responden_86 | 5 | 5 | 5 | 5 | 5 | 5 | 30 |
| Responden_87 | 2 | 2 | 2 | 2 | 2 | 2 | 12 |
| Responden_88 | 4 | 4 | 4 | 4 | 5 | 4 | 25 |
| Responden_89 | 4 | 4 | 4 | 4 | 4 | 3 | 23 |
| Responden_90 | 4 | 3 | 4 | 4 | 4 | 4 | 23 |
| Responden_91 | 4 | 4 | 4 | 5 | 5 | 5 | 27 |
| Responden_92 | 5 | 5 | 5 | 3 | 3 | 3 | 24 |
| Responden_93 | 5 | 5 | 5 | 5 | 5 | 5 | 30 |
| Responden_94 | 4 | 4 | 4 | 4 | 5 | 4 | 25 |
| Responden_95 | 2 | 2 | 5 | 2 | 2 | 2 | 15 |
| Responden_96 | 4 | 5 | 5 | 4 | 4 | 4 | 26 |
| Responden_97 | 5 | 5 | 5 | 5 | 5 | 5 | 30 |
| Responden_98 | 5 | 5 | 5 | 5 | 4 | 5 | 29 |
| Responden_99 | 4 | 4 | 4 | 4 | 4 | 4 | 24 |
| Responden_100 | 4 | 4 | 4 | 4 | 4 | 4 | 24 |
| Responden_101 | 4 | 4 | 4 | 4 | 4 | 5 | 25 |
| Responden_102 | 4 | 4 | 4 | 3 | 4 | 3 | 22 |
| Responden_103 | 3 | 4 | 4 | 3 | 4 | 4 | 22 |
| Responden_104 | 4 | 4 | 4 | 4 | 4 | 4 | 24 |
| Responden_105 | 4 | 5 | 5 | 4 | 4 | 3 | 25 |
| Responden_106 | 4 | 4 | 2 | 3 | 4 | 4 | 21 |
| Responden_107 | 5 | 3 | 3 | 4 | 5 | 4 | 24 |
| Responden_108 | 4 | 3 | 3 | 4 | 4 | 5 | 23 |

| Responden | Kualitas Produk (X3) | | | | | | | | Skor_X3 |
|--------------|----------------------|------|------|------|------|------|------|------|---------|
| | X3_1 | X3_2 | X3_3 | X3_4 | X3_5 | X3_6 | X3_7 | X3_8 | |
| Responden_1 | 2 | 2 | 2 | 2 | 2 | 2 | 2 | 2 | 16 |
| Responden_2 | 5 | 5 | 5 | 5 | 5 | 5 | 5 | 5 | 40 |
| Responden_3 | 3 | 4 | 3 | 3 | 3 | 4 | 3 | 4 | 27 |
| Responden_4 | 3 | 3 | 3 | 3 | 3 | 4 | 3 | 3 | 25 |
| Responden_5 | 4 | 4 | 4 | 4 | 4 | 4 | 4 | 4 | 32 |
| Responden_6 | 3 | 4 | 4 | 3 | 3 | 3 | 3 | 4 | 27 |
| Responden_7 | 3 | 4 | 4 | 3 | 3 | 4 | 3 | 4 | 28 |
| Responden_8 | 5 | 5 | 5 | 5 | 5 | 5 | 5 | 5 | 40 |
| Responden_9 | 5 | 5 | 5 | 4 | 5 | 5 | 5 | 5 | 39 |
| Responden_10 | 5 | 4 | 4 | 5 | 4 | 5 | 5 | 4 | 36 |
| Responden_11 | 4 | 4 | 4 | 4 | 4 | 5 | 4 | 4 | 33 |
| Responden_12 | 5 | 5 | 5 | 5 | 5 | 5 | 5 | 5 | 40 |
| Responden_13 | 5 | 5 | 5 | 5 | 5 | 5 | 5 | 5 | 40 |
| Responden_14 | 4 | 4 | 4 | 4 | 4 | 4 | 4 | 4 | 32 |
| Responden_15 | 5 | 5 | 5 | 5 | 5 | 5 | 5 | 5 | 40 |
| Responden_16 | 4 | 4 | 4 | 4 | 4 | 4 | 4 | 4 | 32 |
| Responden_17 | 4 | 4 | 4 | 5 | 4 | 4 | 4 | 4 | 33 |
| Responden_18 | 5 | 5 | 5 | 5 | 5 | 5 | 5 | 5 | 40 |
| Responden_19 | 4 | 4 | 4 | 4 | 4 | 4 | 4 | 4 | 32 |
| Responden_20 | 5 | 5 | 5 | 5 | 4 | 5 | 5 | 5 | 39 |
| Responden_21 | 5 | 5 | 5 | 5 | 5 | 5 | 5 | 5 | 40 |
| Responden_22 | 4 | 4 | 4 | 5 | 4 | 4 | 4 | 4 | 33 |
| Responden_23 | 4 | 4 | 4 | 4 | 4 | 4 | 4 | 4 | 32 |
| Responden_24 | 5 | 5 | 5 | 5 | 5 | 5 | 5 | 5 | 40 |
| Responden_25 | 5 | 5 | 5 | 5 | 5 | 5 | 5 | 5 | 40 |
| Responden_26 | 5 | 5 | 5 | 5 | 5 | 5 | 5 | 5 | 40 |
| Responden_27 | 4 | 4 | 4 | 4 | 4 | 4 | 4 | 4 | 32 |
| Responden_28 | 5 | 5 | 5 | 5 | 5 | 5 | 5 | 5 | 40 |
| Responden_29 | 3 | 3 | 3 | 3 | 3 | 3 | 3 | 3 | 24 |
| Responden_30 | 3 | 3 | 3 | 3 | 3 | 3 | 3 | 3 | 24 |
| Responden_31 | 4 | 4 | 4 | 3 | 3 | 3 | 4 | 4 | 29 |
| Responden_32 | 4 | 4 | 4 | 3 | 4 | 3 | 4 | 4 | 30 |
| Responden_33 | 3 | 3 | 3 | 4 | 4 | 4 | 4 | 4 | 29 |
| Responden_34 | 4 | 4 | 4 | 4 | 4 | 4 | 4 | 4 | 32 |
| Responden_35 | 4 | 3 | 4 | 4 | 5 | 5 | 5 | 5 | 35 |
| Responden_36 | 2 | 2 | 2 | 2 | 4 | 2 | 4 | 4 | 22 |
| Responden_37 | 2 | 2 | 2 | 2 | 3 | 3 | 4 | 4 | 22 |
| Responden_38 | 5 | 5 | 5 | 5 | 4 | 4 | 4 | 4 | 36 |
| Responden_39 | 3 | 4 | 3 | 3 | 3 | 4 | 3 | 4 | 27 |
| Responden_40 | 3 | 3 | 3 | 3 | 3 | 4 | 3 | 3 | 25 |

| Responden | Keputusan Pembelian (Y) | | | | | | Skor_Y |
|--------------|-------------------------|------|------|------|------|------|--------|
| | Y1_1 | Y1_2 | Y1_3 | Y1_4 | Y1_5 | Y1_6 | |
| Responden_1 | 3 | 3 | 3 | 3 | 3 | 3 | 18 |
| Responden_2 | 4 | 4 | 5 | 4 | 4 | 4 | 25 |
| Responden_3 | 3 | 3 | 3 | 4 | 4 | 4 | 21 |
| Responden_4 | 4 | 3 | 3 | 5 | 5 | 5 | 25 |
| Responden_5 | 4 | 3 | 4 | 3 | 3 | 3 | 20 |
| Responden_6 | 4 | 4 | 4 | 3 | 3 | 3 | 21 |
| Responden_7 | 4 | 4 | 4 | 3 | 3 | 4 | 22 |
| Responden_8 | 3 | 4 | 4 | 5 | 5 | 5 | 26 |
| Responden_9 | 4 | 4 | 4 | 4 | 5 | 5 | 26 |
| Responden_10 | 3 | 3 | 3 | 4 | 4 | 4 | 21 |
| Responden_11 | 3 | 4 | 4 | 5 | 5 | 5 | 26 |
| Responden_12 | 4 | 4 | 4 | 4 | 4 | 4 | 24 |
| Responden_13 | 5 | 4 | 5 | 5 | 5 | 5 | 29 |
| Responden_14 | 4 | 4 | 4 | 5 | 5 | 5 | 27 |
| Responden_15 | 5 | 5 | 5 | 5 | 4 | 5 | 29 |
| Responden_16 | 4 | 4 | 5 | 4 | 4 | 4 | 25 |
| Responden_17 | 5 | 4 | 5 | 5 | 5 | 5 | 29 |
| Responden_18 | 5 | 4 | 5 | 5 | 5 | 5 | 29 |
| Responden_19 | 4 | 4 | 5 | 5 | 5 | 4 | 27 |
| Responden_20 | 5 | 5 | 5 | 4 | 3 | 4 | 26 |
| Responden_21 | 4 | 5 | 4 | 5 | 5 | 5 | 28 |
| Responden_22 | 5 | 4 | 5 | 4 | 4 | 3 | 25 |
| Responden_23 | 5 | 5 | 5 | 4 | 4 | 4 | 27 |
| Responden_24 | 4 | 4 | 4 | 5 | 5 | 5 | 27 |
| Responden_25 | 3 | 3 | 3 | 5 | 5 | 5 | 24 |
| Responden_26 | 3 | 3 | 3 | 3 | 3 | 3 | 18 |
| Responden_27 | 4 | 4 | 5 | 5 | 5 | 5 | 28 |
| Responden_28 | 3 | 3 | 3 | 5 | 4 | 5 | 23 |
| Responden_29 | 4 | 3 | 3 | 4 | 4 | 4 | 22 |
| Responden_30 | 4 | 3 | 4 | 4 | 4 | 4 | 23 |
| Responden_31 | 4 | 4 | 4 | 4 | 4 | 5 | 25 |
| Responden_32 | 4 | 4 | 4 | 3 | 4 | 3 | 22 |
| Responden_33 | 5 | 4 | 5 | 4 | 4 | 4 | 26 |
| Responden_34 | 5 | 5 | 5 | 5 | 5 | 5 | 30 |
| Responden_35 | 4 | 4 | 4 | 4 | 4 | 4 | 24 |
| Responden_36 | 3 | 3 | 3 | 3 | 3 | 3 | 18 |
| Responden_37 | 3 | 3 | 3 | 3 | 3 | 3 | 18 |
| Responden_38 | 4 | 4 | 4 | 4 | 4 | 4 | 24 |
| Responden_39 | 4 | 4 | 4 | 3 | 4 | 4 | 23 |
| Responden_40 | 5 | 5 | 5 | 4 | 4 | 4 | 27 |

| | | | | | | | |
|--------------|---|---|---|---|---|---|----|
| Responden_41 | 3 | 3 | 3 | 3 | 3 | 3 | 18 |
| Responden_42 | 3 | 3 | 3 | 3 | 4 | 4 | 20 |
| Responden_43 | 3 | 3 | 4 | 4 | 5 | 4 | 23 |
| Responden_44 | 5 | 5 | 5 | 4 | 4 | 5 | 28 |
| Responden_45 | 5 | 4 | 4 | 5 | 5 | 5 | 28 |
| Responden_46 | 4 | 4 | 4 | 4 | 5 | 5 | 26 |
| Responden_47 | 4 | 5 | 5 | 4 | 5 | 4 | 27 |
| Responden_48 | 4 | 4 | 4 | 5 | 5 | 5 | 27 |
| Responden_49 | 5 | 5 | 5 | 5 | 5 | 5 | 30 |
| Responden_50 | 4 | 5 | 5 | 4 | 4 | 4 | 26 |
| Responden_51 | 4 | 4 | 5 | 5 | 5 | 5 | 28 |
| Responden_52 | 4 | 4 | 4 | 5 | 5 | 5 | 27 |
| Responden_53 | 4 | 5 | 5 | 4 | 4 | 4 | 26 |
| Responden_54 | 5 | 5 | 5 | 5 | 5 | 5 | 30 |
| Responden_55 | 4 | 5 | 4 | 4 | 4 | 4 | 25 |
| Responden_56 | 4 | 4 | 4 | 3 | 3 | 3 | 21 |
| Responden_57 | 5 | 4 | 5 | 5 | 5 | 5 | 29 |
| Responden_58 | 4 | 4 | 5 | 4 | 4 | 4 | 25 |
| Responden_59 | 5 | 5 | 5 | 5 | 5 | 5 | 30 |
| Responden_60 | 4 | 5 | 4 | 5 | 5 | 5 | 28 |
| Responden_61 | 5 | 4 | 5 | 4 | 4 | 4 | 26 |
| Responden_62 | 5 | 5 | 5 | 5 | 5 | 5 | 30 |
| Responden_63 | 4 | 4 | 4 | 4 | 4 | 4 | 24 |
| Responden_64 | 3 | 3 | 3 | 3 | 3 | 3 | 18 |
| Responden_65 | 3 | 3 | 3 | 3 | 3 | 3 | 18 |
| Responden_66 | 4 | 4 | 4 | 4 | 4 | 4 | 24 |
| Responden_67 | 4 | 4 | 4 | 4 | 4 | 4 | 24 |
| Responden_68 | 5 | 5 | 5 | 5 | 5 | 5 | 30 |
| Responden_69 | 3 | 3 | 3 | 3 | 3 | 3 | 18 |
| Responden_70 | 3 | 3 | 3 | 3 | 3 | 3 | 18 |
| Responden_71 | 3 | 3 | 4 | 3 | 3 | 4 | 20 |
| Responden_72 | 5 | 5 | 5 | 5 | 5 | 5 | 30 |
| Responden_73 | 5 | 4 | 4 | 4 | 5 | 5 | 27 |
| Responden_74 | 4 | 4 | 4 | 4 | 4 | 4 | 24 |
| Responden_75 | 4 | 5 | 5 | 5 | 5 | 5 | 29 |
| Responden_76 | 4 | 4 | 4 | 4 | 4 | 4 | 24 |
| Responden_77 | 3 | 4 | 4 | 3 | 4 | 4 | 22 |
| Responden_78 | 4 | 4 | 4 | 4 | 4 | 4 | 24 |
| Responden_79 | 3 | 3 | 3 | 3 | 3 | 3 | 18 |
| Responden_80 | 3 | 4 | 4 | 3 | 4 | 4 | 22 |

| | | | | | | | |
|---------------|---|---|---|---|---|---|----|
| Responden_81 | 4 | 4 | 4 | 4 | 5 | 4 | 25 |
| Responden_82 | 5 | 4 | 5 | 4 | 4 | 5 | 27 |
| Responden_83 | 4 | 4 | 4 | 5 | 5 | 5 | 27 |
| Responden_84 | 5 | 5 | 5 | 4 | 5 | 5 | 29 |
| Responden_85 | 4 | 4 | 5 | 4 | 5 | 4 | 26 |
| Responden_86 | 5 | 4 | 5 | 5 | 5 | 5 | 29 |
| Responden_87 | 5 | 4 | 5 | 5 | 5 | 5 | 29 |
| Responden_88 | 4 | 4 | 5 | 4 | 4 | 4 | 25 |
| Responden_89 | 5 | 5 | 5 | 5 | 5 | 5 | 30 |
| Responden_90 | 4 | 5 | 4 | 5 | 5 | 5 | 28 |
| Responden_91 | 5 | 5 | 5 | 3 | 3 | 3 | 24 |
| Responden_92 | 4 | 4 | 5 | 4 | 4 | 4 | 25 |
| Responden_93 | 4 | 4 | 4 | 4 | 4 | 4 | 24 |
| Responden_94 | 5 | 5 | 5 | 5 | 5 | 5 | 30 |
| Responden_95 | 5 | 5 | 5 | 5 | 5 | 5 | 30 |
| Responden_96 | 3 | 3 | 3 | 3 | 3 | 3 | 18 |
| Responden_97 | 4 | 4 | 5 | 5 | 5 | 5 | 28 |
| Responden_98 | 3 | 3 | 3 | 5 | 4 | 5 | 23 |
| Responden_99 | 4 | 3 | 3 | 4 | 4 | 4 | 22 |
| Responden_100 | 4 | 3 | 4 | 4 | 4 | 4 | 23 |
| Responden_101 | 4 | 4 | 4 | 4 | 4 | 5 | 25 |
| Responden_102 | 4 | 4 | 4 | 3 | 4 | 3 | 22 |
| Responden_103 | 3 | 4 | 4 | 3 | 4 | 4 | 22 |
| Responden_104 | 4 | 4 | 4 | 4 | 4 | 4 | 24 |
| Responden_105 | 3 | 3 | 3 | 3 | 3 | 3 | 18 |
| Responden_106 | 3 | 4 | 4 | 3 | 4 | 4 | 22 |
| Responden_107 | 4 | 4 | 4 | 4 | 5 | 4 | 25 |
| Responden_108 | 5 | 4 | 5 | 4 | 4 | 5 | 27 |