

**PERSUASIVE TECHNIQUES EMPLOYED BY EFL  
TEACHERS IN THE CLASSROOM INTERACTIONS**

**UNDERGRADUATE THESIS**



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**Reg. No. 165300022**

**ENGLISH LANGUAGE EDUCATION DEPARTMENT  
FACULTY OF TEACHER TRAINING AND EDUCATION  
UNIVERSITY OF PGRI ADI BUANA SURABAYA**

**2020**

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Submitted to Faculty of Teacher Training and Education of  
University of PGRI Adi Buana Surabaya in Partial Fulfillment of the  
Requirements for Completing the Bachelor Degree in the  
Department of English Education

**By:**

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2020**

## CERTIFICATION

Thesis by : Dia Ayu Prameswari  
Reg. No.165300022

Title : Persuasive Techniques Employed by EFL Teachers  
in The Classroom Interactions

Has been approved by the advisor for further examination.

Surabaya, 22<sup>nd</sup> January 2020

Acknowledged by :  
Head of English Education Department

Advisor



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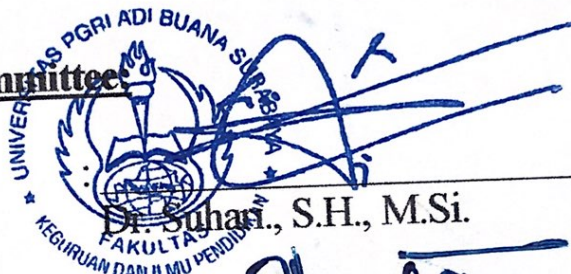
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## APPROVAL SHEET

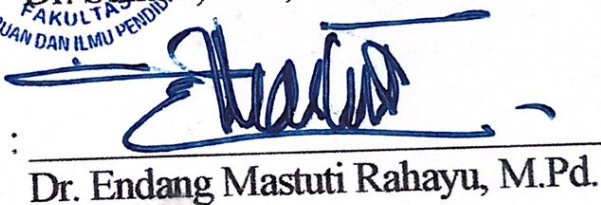
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### Thesis Examination Committee

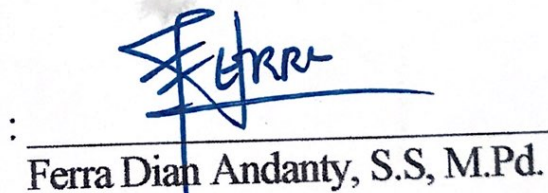
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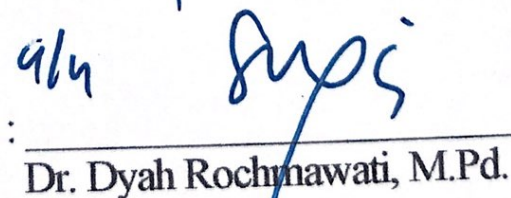
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## STATEMENT OF ORIGINALITY

**This is to certify that I, the undersigned below:**

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Reg. Number : 165300022  
Department : English Language Education Department  
Faculty : Teacher Training and Education

Justify that this Undergraduate Thesis is my original work. I do not plagiarize other people's work, except the legal quotations. If it can be proven that this thesis is a plagiarism, I am to bear the consequences of my deed.

Surabaya, January 22, 2020

The Researcher,

  
Dia Ayu Prameswari



## DEDICATION

After finishing this thesis, I want to dedicate this thesis to:

1. Allah SWT who always blesses me and gives me guidance and fluency in finishing this thesis.
2. My parents and my family, thank you for all support, trust, finance, encouragement, and all of your prayers for me. You are the best parents in this world. I strongly love you.
3. My beloved advisor, Dr. Dyah Rochmawati, M.Pd. who always guided and gave me unforgettable knowledge.
4. My best friend, Mar'atus Sholihah, who always helps me when I had difficulted and doesn't understand.
5. To all my friends who always give me spirit to done my thesis.

Hopefully, Allah SWT always bless what they have given and what they have done in their life. The writer realizes that this research is far from being perfect. Therefore, any constructive criticism and suggestion will be gladly accepted. Finally, it is expected that this Undergraduate thesis will be benefit for the readers.

Surabaya, January 22, 2020  
The researcher,

Dia Ayu Prameswari



## **MOTTO**

**Man Shobaro Dzofiro**

## **ACKNOWLEDGEMENT**

**Bismillahirrohmanirrohim,**

In the name of Allah SWT, The Most Beneficent and The Most Merciful. All praises are to Allah SWT for all His blessings so that the writer can accomplish this thesis entitled "Persuasive Techniques Employed by EFL Teachers in Classroom Interactions". This Undergraduate thesis is a requirement in accomplishing S-1 Degree at department of Faculty of Teacher Training and Education Departement in University of PGRI Adi Buana Surabaya. In addition, may peace and salutation is given to the prophet Muhammad SAW who has taken all human being from the Darkness to the Lightness. In arranging this paper, the writer truly got lots of challenges and obstructions but with help of many individuals, the obstructions could pass. The researcher would like to say thank you to my advisor Dr. Dyah Rochmawati, M.Pd. who always guided and gave me unforgettable knowledge. Thank you for all of your suggestions, your patience, recommendations and supports for this undergraduate thesis from the beginning until the end. In addition, I say thank you so much to the person who have given the contribution so that this Undergraduate thesis can be finished. The writer would like to deliver thanks to :

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2. Dr. Suhari, S.H, M.Si, as the Dean FKIP of PGRI Adi Buana University.



3. All lecturers of English Education Department in PGRI Adi Buana University Surabaya
4. The researcher's family, especially for mother, father, sister who always make the writer keep fighting to facing a lot of difficult obstacle and make the writer believe that the writer be able to passed through those obstacle easily.
5. All of my friends in English Education Department Teacher Training and Education Faculty of PGRI Adi Buana Surabaya University.

Hopefully, may Allah SWT always bless those mentioned above and all their sacrifice becomes their merciful deeds to help them gain success in their future life. The researcher realized that the criticism and suggestion will be gladly accepted. Finally, it was expected that this undergraduate thesis will be beneficial for the readers.

Surabaya, January 24, 2020  
The researcher

Dia Ayu Prameswari

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